DENVER DAHL

Account Manager - +1 595 595 5555 9 San Francisco, CA

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« Binkedin.com/denver-dahl)

EXPERIENCE

Key Account Manager

Laurzoon

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Keepp Inc

Knepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display adis for major brands with total monthly ad spend of around \$150,000/month.
 Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

- Pioneered sales of Fixed+mobile services in Spain in 2012.
- Achieved 126% Revenue Attainment in H2 (Jan-Jun 2015).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

🛗 2007 - 2008 🔍 San Francisco, CA

KEY ACHIEVEMENTS

Building the future

Established a Cloud Team and increased Cloud Business market for story



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new introduction of the



Managing the largest accounts

Managed the largest key account generating \$17,500,000 amountly.



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs Windows & Mac OSX A superior Salesfonce Agillo CRM Systems Hub-spot

Linkedin Sales Navigator Dun & Bradistreet

LANGUAGES

Greek Emglish Minthon German Prioficient. Advanced

Resume Template Last 90 Days Setup

Shasha Hu

Resume Template Last 90 Days Setup:

The book delves into Resume Template Last 90 Days Setup. Resume Template Last 90 Days Setup is a vital topic that must be grasped by everyone, ranging from students and scholars to the general public. The book will furnish comprehensive and indepth insights into Resume Template Last 90 Days Setup, encompassing both the fundamentals and more intricate discussions.

- 1. This book is structured into several chapters, namely:
 - Chapter 1: Introduction to Resume Template Last 90 Days Setup
 - Chapter 2: Essential Elements of Resume Template Last 90 Days Setup
 - $\circ\,$ Chapter 3: Resume Template Last 90 Days Setup in Everyday Life
 - Chapter 4: Resume Template Last 90 Days Setup in Specific Contexts
 - ∘ Chapter 5: Conclusion
- 2. In chapter 1, the author will provide an overview of Resume Template Last 90 Days Setup. The first chapter will explore what Resume Template Last 90 Days Setup is, why Resume Template Last 90 Days Setup is vital, and how to effectively learn about Resume Template Last 90 Days Setup.
- 3. In chapter 2, the author will delve into the foundational concepts of Resume Template Last 90 Days Setup. This chapter will elucidate the essential principles that need to be understood to grasp Resume Template Last 90 Days Setup in its entirety.
- 4. In chapter 3, the author will examine the practical applications of Resume Template Last 90 Days Setup in daily life. This chapter will showcase real-world examples of how Resume Template Last 90 Days Setup can be effectively utilized in everyday scenarios.
- 5. In chapter 4, the author will scrutinize the relevance of Resume Template Last 90 Days Setup in specific contexts. This chapter will explore how Resume Template Last 90 Days Setup is applied in specialized fields, such as education, business, and technology.
- 6. In chapter 5, the author will draw a conclusion about Resume Template Last 90 Days Setup. The final chapter will summarize the key points that have been discussed throughout the book.
 - The book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Resume Template Last 90 Days Setup.

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