# Persuasion & Influence

DUMMIES

### Learn to:

- Become more influential in the workplace
- Develop effective listening and rapportbuilding techniques
- Adapt to your listener's style
- Use persuasive language to reach your goal



Elizabeth Kuhnke

**Executive Coach** 

## <u>Persuasion And Influence For Dummies Persuasion And Influence For Dummies</u>

J Dewey

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