# HARVARD RESUME TEMPLATE

by Resume Genius

287 Park Lane · Worcester, MA 01601 · your.email@college.harvard.edu · (536) 294-9282

Results-driven marketing manager with 5+ years of experience growing brand awareness and leading successful campaigns. Seeking to leverage analytical skills and creative thinking to drive marketing efforts at [Company Name].

#### EDUCATION

#### HARVARD BUSINESS SCHOOL

Master of Business Administration

Boston, MA 20XX

- GPA: 4.0
- Magna Cum Laude graduate
- Thesis: "Analyzing Strategies for Increasing DEI in Business Leadership"

#### HARVARD UNIVERSITY

Bachelor of Arts in Economics

Cambridge, MA 20XX

- GPA: 3.9.
- Summa Cum Laude graduate
- Minor: Political Science

#### EXPERIENCE

#### BLUETREE CONSULTING

Director of Operations

New York, NY May 20XX-Present

- Direct daily activities of 70+ employee consulting firm specializing in financial services industry
- Led strategic planning that increased annual revenues by 25% to \$38M within 2 years
- Optimized supply chain through vendor analysis and negotiations, reducing costs by 15%.
- Implemented new HR policies and training programs, improving employee retention by 20%.
- Introduced virtual collaboration tools and flexible work arrangements, boosting productivity by 18%

#### MORTH STAR

Senior Product Manager

Boston, MA June 20XX-April 20XX

- Managed \$50M product portfolio focused on enterprise SaaS platform for Fortune 500 retailers
- Grew client portfolio by 32% within first year through targeted sales strategy and cloud-based solution offering
- Improved customer retention by 22% through user research and implementing platform enhancements
- Analyzed market trends and emerging technologies to inform product roadmap and new feature development

#### SKILLS

- Strategic Planning
- Leadership
- Financial Analysis
- Project Management

- Process Improvement
- Data Analytics
- Relationship Management
- Talent Development

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Ying Liu

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