

Customer Service Best Practices for Customer Retention

#1: Hire a dedicated customer support team.

#2: Employ a diverse customer support team.

#3: Have an informative website.

#4: Make social media your friend.

#5: Monitor customer review sites.

#6: Leverage technology.

#7: Follow through on problem resolution.

#8: Follow up with customers.

#9: Collaborate with other departments.

#10: Provide customer service training.

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Success Secrets of the Online Marketing Superstars Mitch Meyerson, 2015-03-04 Eager business owners gain access to the playbooks of 23 of today s most respected and well known online marketers who reveal their most valuable online strategies and tactics for capturing new customers and influencing ongoing purchases from current ones Each chapter is a coaching session designed to help business owners avoid the pitfalls and mistakes by the experts who have been there and done that Readers learn how to develop a personal media brand build a total online presence and create a social media strategy that increases traffic They also discover how to develop and use content that converts visitors into buyers and ultimately loyal customers succeed with SEO pay per click and linking strategies that get websites ranked Also included is information on leveraging social networking apps including Facebook online video and Instagram and avoiding the mistakes made by new online businesses **Instagram Reels Marketing** Dwayne Anderson, 2020-10-17 Instagram Reels Marketing Instagram Reels Is The Latest Addition In The Top Marketers Social Media Marketing Arsenal If you haven t heard about it or are confused about how to get started we re here to help Everything you need to know is right here This Is An Excellent Opportunity To Learn How To Get Started With Instagram Reels Marketing To Interact With A Wider Audience Fuel Your Branding Endeavors And Help Brands Cash Upon More ROI Instagram Reels is the latest format of Instagram Stories that can be used to create and share 15 second video clips either with your followers or if you have a public account with the larger Instagram community via the Explore page And since video content is all the rage now top brands are using Instagram Reels for business marketing by sharing short video content to convey their branding and advertising messages on the Explore page as well as with followers to gain massive traction As it rolled out to the majority of users in August 2020 this feature is being made available across 50 countries including the U S making it an impeccable platform to interact with audiences and fuel your branding endeavors The timing is also fortuitous given TikTok's uncertain future in the U S as the Trump administration weighs either banning the Chinese owned app entirely or forcing it to sell off its U S operations To put this further into perspective let's take a look at a few stats. The average time spent on Instagram increased by 3.5% since the launch of Instagram Reels For Example Some published data reflects recent development as follows Two thirds of the NBAs franchises have posted at least one Reel since the feature launched in the United States The Los Angeles Lakers top the league in engagement on Instagram Reels with more than 385 000 engagements and more than 4 1M plays on a single video Louis Vuitton averages 7M views on each Reel and are still increasing Sephora France gets more than 453K views on each Reel and more That is great news for businesses that want to survive and thrive despite the challenging economic conditions So here we are with our Awesome course Instagram Reels Marketing This guide will discuss why Instagram Reels Marketing is important for your business as well as the process of creating attention grabbing sales oriented videos on them and all the answers about utilizing this platform All in all it is jam loaded with information on how to showcase your brands using the

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The New Rules of Marketing and PR David Meerman Scott,2017-07-10 The international bestseller now in a new edition When it comes to marketing anything goes in the Digital Age right Well not quite While marketing and public relations tactics do seem to change overnight every smart businessperson knows that it takes a lot more than the next big thing The New Rules of Marketing PR is an international bestseller with more than 375 000 copies sold in twenty nine languages In the latest edition of this pioneering guide to the future of marketing you ll get a step by step action plan for leveraging the power of the latest approaches to generating attention for your idea or your business You ll learn how get the right information to the right people at the right time at a fraction of the cost of traditional advertising The Internet continues to change the way people communicate and interact with each other and if you re struggling to keep up with what s trending in social media online videos apps blogs or more your product or service is bound to get lost in the ether In The New Rules of Marketing PR you ll get access to the tried and true rules that will keep you ahead of the curve when using the latest and greatest digital

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Content Inc., Second Edition: Start a Content-First Business, Build a Massive Audience and Become Radically Successful (With Little to No Money) Joe Pulizzi,2021-05-25 From one of today s leading experts in content marketing Content Inc is the go to guide to building a solid small business by establishing a loyal audience before you sell products or services In these pages Joe Pulizzi provides a lower risk more effective way to create a path to success by re engineering the process that so often leads to failure You ll learn how to develop valuable content build an audience around that content and then create a product for that audience Content Inc walks you through the entire process showing how to Choose a marketable content topic Figure out where little or no competition exists Choose your top channel for disseminating content Build long term customer loyalty Monetize your product or service Expand your content into multiple channels Sell your content asset or scale it into a large enterprise This updated edition includes new and enhanced coverage of platforms like TikTok SnapChat and Instagram a new section about the exit strategy for the model more practical how tos and current examples of companies that have successfully implemented these strategies Content Inc provides an ingenious approach to business based on a profoundly simple concept Having a singular focus on audience and building a loyal audience directly provide the best most nuanced understanding of what products ultimately make the most sense to sell Apply the methods laid out for you in Content Inc and create the business of your dreams

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