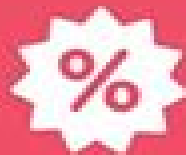


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[Proceedings of the International Conference on Vocational Education Applied Science and Technology \(ICVEAST 2023\)](#) Debrina Vita Ferezagia,Karin Amelia Safitri,Nailul Mona,Badra Al Aufa,2023-10-30 This is an open access book International Conference on Vocational Education Applied Science and Technology ICVEAST formerly known as International Conference on Vocation for Higher Education ICVHE is an annual event organized by the Vocational Education Program Universitas Indonesia that aims to encourage innovative applied research in vocational higher education In 2022 we rebranded the conference to focus on being an international forum where scholars and practitioners share their ideas on vocational education especially within applied science and technology The rebranding from ICVHE to ICVEAST marks our fifth conference This year we present our sixth conference with the theme VOCATIONAL 5 0 Virtuosity Collaboration for Sustainability Development and Innovative Technologies Goals 5 0 Collaboration for sustainability

development is a crucial part of achieving a sustainable future. It involves working with stakeholders such as governments, businesses, non-governmental organizations, and communities to develop and implement sustainable solutions. These stakeholders can pool their resources, knowledge, and expertise by working together to create innovative solutions that benefit the environment and society. The collaboration also helps ensure that all stakeholders are on the same page regarding sustainability goals and objectives. By building relationships and trust between stakeholders, collaboration can help to create a more sustainable future.

Innovative Technology Goal 5.0 focuses on using technology to improve access to education and foster a culture of innovation and creativity. It seeks to create a more equitable and inclusive learning environment by providing access to digital tools and resources for all students regardless of background or ability. It also seeks to promote technology to support the development of 21st-century skills such as critical thinking, problem-solving, and collaboration. Finally, it aims to ensure that technology is used to support the development of a safe and secure learning environment while encouraging responsible and ethical use.

VOCATIONAL 5.0 is a collaborative effort to promote sustainable development and innovative technology goals. It is designed to bring together experts from various fields, including business, education, government, and the non-profit sector, to identify and develop innovative solutions to global challenges. Through the use of data-driven decision-making and the application of new technologies, VOCATIONAL 5.0 seeks to create a more sustainable and equitable world. The initiative also aims to foster collaboration between stakeholders, create a platform for knowledge sharing, and promote the use of technology to drive social, economic, and environmental progress. By leveraging the collective expertise of its members, VOCATIONAL 5.0 is committed to achieving its sustainable development and innovative technology goals.

This ICVEAST aims to be a respected international forum to discuss the recent improvement and challenges in Vocational Education nowadays and in the future from the research insight mainly applied research in the field of administration and business, health science, social humanities, and engineering. The event will gather representatives from different countries, diverse areas of knowledge, and lots of education research, public institutions, and organizations. The conference is devised as a space to exchange ideas and discuss the challenges that education and manufacturing face in preparing human capabilities to shift into the current trend of automation and the role of advanced technologies in those challenges. We intend to have an interactive conference through these three different sessions: business talks, keynote, and parallel presentation sessions.

Sales Funnels That Work: Automating the Journey from Lead to Customer Ajah Excel, 2025-01-23

In the modern sales landscape, success comes from having a system that converts prospects into customers with ease. **Sales Funnels That Work: Automating the Journey from Lead to Customer** is your comprehensive guide to designing, building, and optimizing sales funnels that drive predictable and scalable results. This book demystifies the sales funnel process, showing you how to map the customer journey, implement automation, and guide leads seamlessly through each stage without losing the human touch. Whether you're a solopreneur, marketer, or business owner, this guide will help you create

sales funnels that work on autopilot while you focus on growing your business Inside you ll discover The anatomy of a successful sales funnel and how to align it with your business goals Proven strategies for attracting high quality leads at the top of the funnel Techniques for nurturing prospects through email marketing content and automation How to design irresistible offers that convert at every stage of the funnel Tools and platforms to simplify and automate your funnel creation process How to measure and refine your funnel for optimal performance and ROI Packed with step by step instructions real world case studies and actionable insights Sales Funnels That Work will help you turn potential customers into paying ones again and again If you re ready to automate your sales process close more deals and create a revenue engine that works around the clock this book is your go to guide Build sales funnels that deliver results and let your business grow itself

Fool Me Once Ashley Winstead,2022-04-05 A simmering slow burn bursting with banter This is a romance for anyone who s ever felt too messy to be loved ROSIE DANAN author of The Roommate In this fierce and funny battle of the exes Ashley Winstead s Fool Me Once explores the chaos of wanting something you used to have Lee Stone is a twenty first century woman she kicks butt at her job as a communications director at a women run electric car company that s better than Tesla thank you and after work she is Stoner drinking guys under the table and never letting any of them get too comfortable in her bed That s because Lee s learned one big lesson never trust love Four major heartbreaks set her straight from her father cheating on her mom all the way to Ben Laderman in grad school who wasn t actually cheating but she could have sworn he was so she reciprocated in kind Then Ben shows up five years later working as a policy expert for the most liberal governor in Texas history just as Lee is trying to get a clean energy bill rolling Things get complicated and competitive as Lee and Ben are forced to work together Tension builds just as old sparks reignite fanning the flames for a romantic dustup the size of Texas Don t miss The Boyfriend Candidate Ashley Winstead s next laugh out loud rom com about learning to embrace living outside your comfort zone *Academic Research & Reviews in Art, Design, Architecture and Fashion*

Breaking Creative Boundaries Ítalo José de Medeiros Dantas,Alice Jennifer de Santana,Rafaela Patrícia de Araújo,Thalita Mikaela de Oliveira,Livia Juliana Silva Solino,Milena Barbosa de Oliveira,Deborah Damasceno Klinger Vieira Araújo,Débora Pires Teixeira,Fabiano Eloy Atilio Batista,Glauber Soares Júnior,Aline Gabriel Freire,Marcelo Curth,Joseclebio da Fonseca Lucena,Alan Jones Lira de Melo,Ana Clara da Silva,Fatih Mehmet Alhan,Aysu Ceren Yılmaz Barış,Gül Ağaoğlu Çobanlar,Triesanto Romulo Simanjuntak,Tunjung Wijanarka,Rizki Amalia Yanuartha,Putri Hergianasari,2023-12-28 Our book titled Academic Research Reviews in Art Design Architecture and Fashion Breaking Creative Boundaries consists of seven chapters This book opens up a comprehensive exploration in the fields of art design architecture and fashion It outlines rigorous research efforts examining topics ranging from proposing innovative solutions for color identification among individuals with color blindness in clothing to analyzing the complex relationship between social media influences such as TikTok and consumption patterns on platforms such as Shein Moreover the discourse extends to the subtle use of non woven

fabric in the textile clothing and fashion industries providing a comprehensive look at industry practices The chapters also shed light on practical applications of theoretical knowledge as evidenced in the study detailing professional practices at Braz Fashion Company particularly the curation of visual content for social media platforms further highlighting the synergy between industry practices and academic research Additionally the book introduces intriguing concepts such as spatial production and the role of pop up dynamics in urban interiors and culminates in an exploration of the multifaceted influence of central and regional governments on community behavior in Sangiran a UNESCO heritage site This collaborative effort curated by expert participants aims not only to expand knowledge horizons in relevant fields but also to serve as a catalyst for interdisciplinary dialogue and innovation I would like to express my heartfelt gratitude to the valuable authors who enriched this book with their dedication I sincerely hope that this book will illuminate uncharted paths for researchers and provide an inspiring guide

Tips for Scaling Your Dropshipping Business to New Heights , Unlock the secrets to skyrocketing your dropshipping business with The Ultimate Guide to Marketing Your Dropshipping Business on TikTok This comprehensive guide dives deep into the dynamic world of TikTok marketing offering actionable insights and strategies to propel your business to new heights From understanding the dropshipping model to mastering advanced marketing techniques this book provides everything you need to thrive in a competitive market Discover how to find your niche conduct thorough market research and select profitable products Learn the art of building a strong brand identity and crafting a winning business plan Set up an engaging online store optimize product listings and acquire customers like a pro Explore how to leverage social media SEO email marketing and more to drive growth Overcome common scaling challenges manage inventory and streamline operations with ease Whether you re just starting or looking to refine your strategy this guide is your essential roadmap to success on TikTok and beyond

Chapters Understanding the Dropshipping Model Finding Your Niche Market Conducting Market Research Selecting Profitable Products Building a Brand Identity Crafting a Winning Business Plan Setting Up Your Online Store Optimizing Product Listings for Conversions Mastering the Art of Customer Acquisition Leveraging Social Media for Growth Implementing Effective SEO Strategies Email Marketing Techniques That Work Managing Inventory and Suppliers Streamlining Order Fulfillment Processes Handling Customer Service Like a Pro Analyzing Key Performance Metrics Scaling Your Ad Campaigns Using Analytics to Drive Decisions Expanding Your Product Range Automating Your Dropshipping Operations Exploring International Markets Building Strategic Partnerships Staying Ahead of Industry Trends Navigating Legal and Compliance Issues Enhancing Your Website s User Experience Managing Cash Flow and Finances Hiring and Training a Remote Team Adopting Technology for Efficiency Experimenting with New Marketing Channels Developing a Long Term Growth Strategy Overcoming Common Scaling Challenges

120 Ways To Make Money From Home Miguel Carballal,2020-04-20 If you are reading this is why you will need to be looking to generate additional sources of income that could earn you an extra extra month There are miles of places that promise you

quick profits where you are going to get rich overnight and blah blah blah I am going to teach you how to generate money from scratch whether you do not have a nail or just want to generate a new business many times our head is no longer enough and we do not find solutions to get out of the impasse I am going to give you a series of tips to generate money by carrying out multiple tasks and actions that may never have occurred to you or you have not put them into practice Some are just an aspirin to get out of trouble but in the long run they can become a solution to generate extra income and who knows could even become your main source of income Global Capitalism, Culture, and Ethics Richard A. Spinello, 2022-04-06

This book seeks to deepen the reader's understanding of the complex ethical and social disputes that corporations and managers face in an increasingly globalized world It reviews the history and nature of global capitalism along with the role of the multinational within the global economy Special attention is paid to emerging and frontier markets where there is economic potential but also major challenges due to institutional voids Globalization is a constantly evolving field In addition to exploring basic economic concepts and ethical frameworks this second edition takes into account many new developments across different industries ranging from Big Tech to Big Pharma It reviews some of the controversies that have affected those industries including bribery censorship the politics of computer networking sweatshops divestment and the intensifying crisis of climate change The book now includes short case studies to help spur creative reflection Also the revised content is highlighted in two new chapters Bribery and Corruption and Emerging and Frontier Markets The book is ideal for use as a textbook on globalization and specifically for courses that want to introduce a social responsibility or ethical component at both undergraduate and postgraduate levels \$8333 Monica Leonelle, 2025-01-21

Monica Leonelle and Russell Nohelty have written millions and millions of words about authorship in our combined 25 years doing it Between our blogs our 40 books and our hundreds of talks interviews and podcast episodes admittedly it's a little intimidating 8333 is our attempt to take everything we've ever thought or written and combining it into one book filled with the most powerful and impactful things we've ever written If you want to read one book that fully captures the best nuggets from our catalog this is the book Think of it as a greatest hits album of our best ideas together for the first time in one place 8333 12 Concepts to Six Figures is not just another book on writing it's a complete actionable roadmap designed to transform your author career in the next 12 months Created by bestselling authors Monica Leonelle and Russell Nohelty this book condenses their most powerful proven strategies into 12 bite-sized concepts that can each unlock a path to six-figure success Whether you're struggling to find your audience overwhelmed by marketing or ready to scale your revenue this book offers the tools and insights you need to achieve tangible results quickly Packed with real-world advice actionable frameworks and the step-by-step guidance you need 8333 12 Concepts to Six Figures is your go-to guide for building a thriving sustainable author business Each chapter dives into a specific strategy that's been tested and perfected ensuring that no matter where you are on your journey there's a concept that can help you make meaningful progress Get ready to leave behind the guesswork and start making strategic

impactful moves that lead directly to your goals Imagine this twelve game changing strategies each with the potential to make you 100 000 a year These aren't pie in the sky theories they're battle tested no fluff tactics designed to take you from struggling to scaling Whether you're stuck in a writing rut overwhelmed by marketing or just ready to step up and claim your place as a successful author this book is your launchpad

Proceedings of the Jepara International Conference on Education and Social Science 2024 (JIC 2024) Agus Subhan Akbar, Mayadina Rohmi Musfiroh, Mochammad Qomaruddin, Mohammad Rifqy Roosdhani, Husni Mubarak, Nina Sofiana, 2025-12-16 This is an open access book Jepara International Conference JIC is an international conference held annually in Jepara Indonesia The conference aims to bring together scholars researchers and practitioners from around the world to discuss and share their latest findings on a variety of topics related to sustainable development education and digital society The theme of the 2024 JIC is The Sustainable Technology of Coastal Development Advance Education and Digital Society This theme is particularly relevant to Jepara a city located on the north coast of Java Island Jepara is facing a number of challenges related to coastal erosion climate change and the need to improve education and digital literacy The JIC will provide a forum for discussing these challenges and identifying innovative solutions The JIC will feature a number of keynote presentations panel discussions and paper presentations There will also be opportunities for networking and collaboration among participants

ADHD Side Hustles Mick Smith, 2025-07-09 Does traditional work feel like a constant battle against your own brain If endless meetings repetitive tasks and rigid schedules leave you drained and demotivated you're not lazy you're a neurodivergent powerhouse trying to fit into a neurotypical world This isn't about fixing your ADHD it's about leveraging its unique strengths for entrepreneurial success This practical handbook reveals how to transform your fast mind and low tolerance for boredom into a formidable advantage in the thriving side hustle economy Inside you'll discover 12 ADHD Friendly Side Hustles That Actually Work Essential Workarounds Hacks Strategies for Sustainable Success The Interest Rotation System It's time to let go of the pressure to do things the right way and instead find your way Unleash your creativity harness your hyperfocus and build a flexible stimulating and genuinely rewarding income stream that aligns perfectly with your brilliant unconventional brain

The Conversion Code Chris Smith, 2022-04-26 The new edition of the bestselling book for real estate agents loan officers SaaS and small businesses In this revision The Conversion Code A Step by Step Guide to Marketing and Sales that Will Grow Your Business Faster Second Edition digital marketing and lead conversion expert Chris Smith delivers the ultimate exploration of the marketing and advertising tactics that are successfully generating higher quality leads that are easier for salespeople to convert Smith researches and tests the latest and most popular platforms including TikTok YouTube and Instagram while also studying the most effective sales techniques tools and scripts In this book you'll learn to Increase your lead conversion rate reduce your cost per lead and improve your overall ROI from marketing and sales Generate an endless supply of high quality leads from social media that are easy to convert into closed sales Stop chasing leads and start

attracting clients with amazing marketing and clever ads Adapt to the consumer privacy changes that have made targeting ads and getting leads to answer the phone harder than ever Differentiate your brand in a way that positions you as the authority and gets people contacting you who are already sold An invaluable reference and easy to follow guide for real estate agents loan officers SaaS and small businesses competing in the hyper competitive online environment The Conversion Code Second Edition is also a fantastic resource for sales leaders marketing managers business owners and anyone else with a team who is responsible for growing revenue

Amazon Marketplace Prabhu TL, 2024-12-01 Are you ready to turn your entrepreneurial dreams into reality Amazon Marketplace Unlocking the Secrets to E Commerce Success is your ultimate guide to navigating the world's largest e-commerce platform Whether you're a budding entrepreneur a small business owner or a seasoned seller this book provides the tools strategies and insights you need to build grow and scale a successful Amazon business What You'll Learn in This Book From setting up your seller account to mastering advanced strategies this comprehensive guide walks you through every stage of the Amazon selling journey With step by step instructions actionable tips and real world examples this book equips you to Get Started with Confidence Learn how to create an optimized Amazon seller account choose the right fulfillment method and craft high performing product listings that convert Master Product Research Discover how to find winning products using cutting edge tools and techniques analyze market demand and identify profitable niches Optimize for Maximum Visibility Understand Amazon's A9 algorithm leverage keyword strategies and create SEO friendly listings to rank higher in search results Boost Sales with Marketing and Advertising Harness the power of Amazon Ads run promotions and drive external traffic to maximize visibility and revenue Streamline Operations Master inventory management fulfillment processes and automation tools to scale efficiently while minimizing costs Build a Resilient Brand Protect your intellectual property win the coveted Buy Box and establish customer trust through exceptional service Expand Globally Learn how to enter international marketplaces adapt to local customer preferences and navigate tax and regulatory requirements Navigate Challenges Overcome common hurdles like account suspensions competition and policy changes with proven solutions Why This Book Is Different The Amazon Marketplace is a dynamic ecosystem and success requires more than just listing a product and waiting for sales This book goes beyond basic advice offering Comprehensive Coverage Every aspect of Amazon selling is covered from beginner friendly concepts to expert level strategies Actionable Insights Packed with practical tips and real world applications this guide ensures you can implement what you learn immediately Future Focused Guidance Stay ahead of the curve with strategies that prepare you for emerging trends and innovations in e-commerce Who Should Read This Book This book is designed for Aspiring Entrepreneurs looking to start an online business with Amazon as their launchpad Small Business Owners seeking to expand their reach and boost sales through Amazon's vast customer base Experienced Sellers aiming to optimize operations scale their business and gain a competitive edge Professionals in E Commerce who want to deepen their understanding of Amazon's ecosystem and stay

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Digital Marketing All-In-One For Dummies Stephanie Diamond, 2023-01-12 Develop and refine your comprehensive online marketing plan With more than 800 content packed pages Digital Marketing All in One For Dummies is the most comprehensive tool for marketers looking to beef up their online presence In this edition you'll learn the latest trends in digital marketing strategies including brand new insight on how to incorporate artificial intelligence into your marketing plans You'll also get the latest information on how to manage your customers' experiences create exceptional marketing content get help from influencers and leverage social accounts for more followers and greater profits With the help of this friendly Dummies guide you'll accelerate your journey from traditional to digital marketing processes uncover tips to prove ROI of marketing activities and increase audience engagement Build and implement a winning digital plan for your brand Learn how to establish an online presence with social media Turn online prospects into loyal customers Target consumers in any market segment and age bracket Dig into the latest marketing advice as you provide your potential and existing customers the kind of personal experience you look for as a customer

Sustainable Financialization Jin Sun, 2025-04-30 This book offers a groundbreaking exploration of how FinTech social innovation and inclusive partnerships can drive sustainable development on a global scale It delves into the transformative potential of Alipay the world's largest FinTech platform and its role in achieving the United Nations Sustainable Development Goals SDGs through innovative fintech solutions

Getting To Six Figures Sustainably Monica Leonelle, 2025-10-21 You don't need hacks hustle or burnout to hit six figures You need systems that actually work and that work for you In *Getting to Six Figures Sustainably* Monica Leonelle shares 12 of her most enduring frameworks refined over a decade of working with tens of thousands of authors that will help you build a thriving author business with clarity ease and longevity Inside you'll get cliff notes versions of Monica's best and most requested ideas from across her nonfiction catalog including *The Hierarchy of Prosperous Creation* build a career on mindset craft rhythm and resilience *The Accelerator's Formula* achieve any goal faster with this powerful 6 step process *Story Symmetry* write deeply aligned marketable books that become reader obsessions *Author Ecosystems* discover your archetype and use it to design a business that works for you *Funnel Flywheel* understand how readers become superfans and then spread your work *The Fandom Flywheel* build a loyal

self sustaining reader base that sells your books for you Plus six more systems for audience growth visibility branding and book virality Whether you re just getting started or ready to scale to your next level this book is the business oracle deck every author needs Keep it by your side as a reference when you re stuck stagnant or spinning and get clear practical answers fast It s time to stop guessing and start growing with intention integrity and a whole lot of joy **Fashion Management** Rosemary Varley,Ana Roncha,Natascha Radclyffe-Thomas,Liz Gee,2024-11-14 The 2nd edition of this market leading text solidifies the book s place as the go to guide for students studying the business of fashion With its truly international approach and host of pedagogical features including abstracts from key Bloomsbury Fashion Business Cases in each chapter it is the perfect resource for getting to grips with the breadth of issues and concerns facing fashion organizations today Covering prominent brands such as Prada Glossier Nike and ASOS as well as SMEs like Elvis and Kresse this text not only prepares readers for academic success but also for the diversity of the real world fashion industry The 2nd edition of Fashion Management includes A new chapter on Managing Routes to Fashion Markets reflecting the growing precedence of digitalization and omnichannel retailing in the contemporary fashion industry A new chapter on Fashion Law highlighting the importance of recognizing and responding to legal issues such as intellectual property law data protection consumer law and influencer culture Substantial new material on ethics sustainability and Corporate Social Responsibility CSR an understanding of which is vital as calls for transparency in the fashion industry continue to grow This is an ideal textbook for those studying on undergraduate and postgraduate degree courses in fashion management and fashion marketing The book is also an important supplementary resource for courses in marketing retailing and business studies

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