



Mary Chao

Programmer

11/8/17

Ashley Alameda
Director
Avanix, Inc.
3509 Hall Valley Drive
Omaha, NE 68102

Dear Ashley,

Two months ago, I hit a goal I never thought I'd reach. I pushed SEO traffic to 20 million monthly views.

One year ago, traffic for our four sites -- all of which I manage through a team of 25 employees -- rested at just 4 million per month. Upper management challenged me to lead the team toward doubling our traffic. We hit that goal in just six months, blowing away our sales revenue forecasts in the process.

With over seven years experience in internet and social media marketing, and as someone who is passionate about staying on the leading edge of tech, I'm confident I can repeat that growth as your new Marketing Manager. In my current position, I successfully lead creative strategy and internal development teams. Specifically, I have:

- Skyrocketed Inbound Marketing ROI by 43%.
- Reduced Cost Per Lead by 35%.
- Boosted Landing Page Conversion Rates by 55%.

I'm adept at reading Google and user search intent, then translating that to measurable returns. Can we schedule a call to discuss ideas for growing your revenue by 25% in 2018?

Thank you for your time. I look forward to hearing from you.

Mary Chao



Personal Info

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Phone

402-214-2556

E-mail

maryzchao@gmail.com

LinkedIn

linkedin.com/in/maryzchao

Twitter

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JL Elias

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Handbook Volume 1 Strategic Information and Contacts IBP USA, **United States Attorneys Bulletin**, 1999

Job Coach-Life Coach-Executive Coach-Branding-Letter & Resume-Writing Service Anne Hart, 2005-10-07 Here's how to start your personal service business. Develop an icon logo and motto for your coaching clients. As a job or career coach, an executive coach, or a life coach, you will be presenting and classifying your client's competencies, writing resumes, cover letters, and creating a wide variety of business correspondence including sales letters, news releases, and direct mail copy. You will be planning events for your clients and their prospective employers. You'll need to really work a room to find clients as well as niches or jobs for clients when networking at professional associations and trade shows. Most frequently, you'll be asked to write, evaluate, and repackage resumes, cover letters, and other summaries of qualifications of your clients. A resume is a summary of qualifications. A career coach helps clients find success by taking step by step detailed concrete strategies that solve specific problems, get results, and reach a defined goal. A resume writing business online can be combined with a career coaching enterprise. The steps are outlined here for you to follow in chronological order to open and operate a resume writing service business and also a career coaching enterprise online from your home, mobile location, or office. You can telecommute online and still help people find direction by offering information, training, or consulting services. Here's how to open an online business, presenting and packaging your clients' competencies. Make your living writing resumes, business letters, and being a job coach. Help clients obtain appointments for interviews that may eventually lead to finding work. Write and repackage resumes and all types of business correspondence from cover letters and follow ups to direct mail or trade show sales letters. *Business America*, 1992. Includes articles on international business opportunities.

Proposal Guide for Business Development Professionals Larry Newman, 2001 **Scholarships, Grants & Prizes 2013**

Peterson's, 2012-08-15 Peterson's Scholarships Grants Prizes 2013 is the must have guide for anyone looking for private aid.

money to help finance an education This valuable resource provides up to date information on millions of privately funded awards available to college students The comprehensive scholarship and grant profiles include those awards based on ethnic heritage talent employment experience military service and other categories which are available from private sources such as foundations corporations and religious and civic organizations In addition there are informative articles containing advice on avoiding scholarship scams winning scholarships with a winning essay and getting in the minority scholarship mix *The United Nation's Convention on the Law of the Sea (Treaty Doc. 103-39)* United States. Congress. Senate. Committee on Foreign Relations,2008 **Network World** ,2003-10-27 For more than 20 years Network World has been the premier provider of information intelligence and insight for network and IT executives responsible for the digital nervous systems of large organizations Readers are responsible for designing implementing and managing the voice data and video systems their companies use to support everything from business critical applications to employee collaboration and electronic commerce **The New Normal** Amitai Etzioni,2014-11-05 Amitai Etzioni argues that societies must find a way to balance individual rights and the common good This point of balance may change as new technologies develop the natural and international environments change and new social forces arise Some believe the United States may be unduly shortchanging individual rights that need to be better protected Specifically should the press be granted more protection Or should its ability to publish state secrets be limited Should surveillance of Americans and others be curtailed Should American terrorists be treated differently from others How one answers these questions Etzioni shows invites a larger fundamental question Where is the proper point of balance between rights and security Etzioni implements the social philosophy liberal communitarianism Its key assumptions are that neither individual rights nor the common good should be privileged that both are core values and that a balance is necessary between them Etzioni argues that we need to find a new balance between our desire for more goods services and affluence particularly because economic growth may continue to be slow and jobs anemic The key question is what makes a good life especially for those whose basic needs are sated *The Communist Party on the American Waterfront* Vernon L. Pedersen,2019-12-20 In the early years of the Great Depression the Marine Workers Industrial Union MWIU was a colorful presence on the American Waterfront In 1935 the MWIU seemed to vanish closing its halls and stopping its publications Vernon L Pedersen convincingly demonstrates that the MWIU did not vanish instead it was ordered by the Moscow based Communist International to send its members into mainstream ALF unions and take over from the inside Initiated by accident on the west coast and deliberately duplicated in the east the Communists seized control of the west coast longshoremen s union destroyed the International Seamen s Union and created the Communist dominated National Maritime Union *American Women on the Move* Shelah Gilbert Leader,Patricia Rusch Hyatt,2016-10-19 This is the inside story of the National Women s Conference held in Houston in 1977 Although the federally funded meeting was featured on the cover of Time magazine twice participant Gloria Steinem now describes it as the most important event

nobody knows about In fact the International Women s Year IWY Conference was America s most democratic representative and inclusive congress of citizens in our history Conference delegates had been elected by 150 000 women at open meetings in every state and territory where they discussed the range of barriers to women s full equality debated solutions and proposed remedies Anti feminists also had their say Despite heated disagreements over issues such as the ERA abortion lesbian rights child care and other hot topics of the day the Houston delegates united to approve a National Plan of Action to achieve full equality for all women To celebrate the 40th anniversary of that unique gathering the high water mark of the Second Wave of American feminism Shelah Leader and Pat Hyatt draw on their personal files and notes from their days on the staff of the IWY National Commission to share their behind the scenes account of how a very diverse group of Republican and Democratic feminists achieved consensus in the face of determined opposition from political and religious conservatives Since that landmark event there has been marked progress in many aspects of women s lives but a number of key goals in the IWY Plan of Action remain unfulfilled As American politics and popular culture have grown more polarized sexist and toxic it became clear to Leader and Hyatt that they were compelled to share their eyewitness story of American Women on the Move The book s final chapter assesses what strides have been made what s yet undone and lessons learned Bylines

in Despair Louis W. Liebovich,1994-07-30 Through a long public life and short presidency Herbert Hoover carefully cultivated reporters and media owners as he rose from a relief administrator to president of the United States During his service to government he held the conviction that journalists were to be manipulated and mistrusted When the nation fell into economic disaster Hoover s misconceptions about the press and press relations exacerbated a national calamity This book traces the entire history of Hoover s relationship with magazines newspapers newsreel organizations and radio and demonstrates how an attitude toward the U S press can help or hinder a public figure throughout his career The book draws upon diaries of Hoover aides oral histories from journalists and other media figures newspaper and magazine clippings radio broadcasts newsreels public documents archival manuscripts and a plethora of published secondary books and articles This may be the most complete and best documented study of a single president and the media Computerworld ,1999-08-16

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Floor Covering Weekly ,2007 *Organizational Management* Cinnamon Catlin-Legutko, Stacy Klingler,2011-11-16 Effectively managing people facilities and partnerships can make or break an institution Museum operations encompasses

responsibility for the maintenance of your structure the safety of your visitors and the security of your staff and collections This behind the scenes administrative effort is rarely what calls people to work in museums but good organizational management keeps your institution functioning smoothly This book examines how to find and work well with all the people who can contribute daily to the museum paid staff volunteers and interns It also provides many organizational resources such as an outline for an operations policy manual sample job descriptions and a sample partnership agreement

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