

Case Studies of our work... Hotels

Hotel Group - Review of existing consultants' work



From an introduction on LinkedIn Prestige were requested to complete a review for a large Spanish based Hotel Group with 2 sites in the UK. The review quickly established that the Client had been subject to a company labelling themselves as an energy supplier, when in fact they were a consultant white-labelling their bills, and at very high rates! The majority of supplies were entering renewal so the Client could move away from the previous consultant swiftly. They were however tied into another 2 years on the gas, which the previous consultant had sold as an extension on their current term a year before it ended and on very high rates! Had

Prestige been able to act on this supply also the overall saving would have increased to over £45,000PA. We were quickly able to propose a group strategy for the existing sites, with an initial saving of over £25,000PA. This strategy not only streamlined their portfolio but it also enabled more sites to be incorporated into the group when and as the company expands.

Following the fantastic results from the energy audit, Prestige are now reviewing the telecommunications for the hotels, as well as being introduced into other Hoteliers in their network.

Independent Hotel - Market Opportunities

From a referral, Prestige were introduced to a Prestigious hotel based in St Ives. Having managed their utility procurement internally for years, the Client had a good understanding of the process. However, this was eating up considerable administration time that could be better spent elsewhere. They also realised that there were likely opportunities in the market that they were just not aware of.

By engaging with Prestige, the Client was able to take back considerable amounts of time previously spent on the utilities, and put it to better use.

Prestige proposed a new strategy and moved the contracts to end in summer, having previously ended in mid Winter when the market is typically at it's highest!

Having typically renewed their energy when suppliers advised, Prestige were able to make the Client aware of market opportunities throughout the year. This resulted in a £7,000 saving PA.

The Client also suffered considerably with their broadband, which was causing lots of problems with guests. Unfortunately, the Client had only recently signed a new 3yr term with the supplier. Prestige were still able to propose a new strategy which will be implemented once the existing term ends. This will deliver a substantially better service at a similar cost to the current, very unreliable solution!



Pdf Bs Hotels 2016 Official Tourist

Catenazzo, Giuseppe



Pdf Bs Hotels 2016 Official Tourist:

Employer Branding for the Hospitality and Tourism Industry Sjoerd Gehrels, 2019-07-10 This book explores the concept of Employer Branding EB as applied to the hospitality sector Employer branding aims to assist businesses in becoming the employer of choice for potential employees As such the concept has potential to change classical approaches of managing people and to improve opinions on careers in the hospitality sector **ICTR 2019 2nd International**

Conference on Tourism Research 2020 Cristina Sousa, Isabel Vaz de Freitas , Jorge Marques, 2019-03-14 *Technology Application in the Tourism and Hospitality Industry of Bangladesh* Azizul Hassan, 2021-10-06 The tourism and hospitality industry of Bangladesh as a South Asian country has potential Sustainable development of this industry in this country is on the move Still there are some hindrances which appear to be stymieing this industry s overall development potential Overcoming such hindrances can be partly enabled by applying digital innovation and introducing more Internet based platforms in the country s tourism and hospitality industry The country is believed to have emphasized innovative technology application in this industry but technology applications in this industry in Bangladesh have so far attracted very few researchers resulting in insufficient contributions and very limited knowledge This book therefore can make a significant contribution towards the very limited knowledge in this identified research area On the specific ground of technology application in the tourism and hospitality industry the book covers concepts and context the present scenario product and service offers and an analysis of the roles of public and private institutions On related issues the book also covers social media networking and connectivity sustainability practices and climate change effects tourist experiences developments and challenges suggestions and future research directions The book is expected to appeal to general readers as well as researchers with an interest in technology applications in the tourism and hospitality industry This book is also an essential read for the relevant policy planners and industry professionals **The Routledge Handbook of Diversity, Equity, and Inclusion Management in the Hospitality Industry** Ashokkumar Manoharan, Juan M. Madera, Manisha Singal, 2023-10-13 Interdisciplinary in terms of both its coverage and contributions The Routledge Handbook of Diversity Equity and Inclusion Management in the Hospitality Industry provides an informative and systematic guide to the current state of knowledge on workforce diversity and its management Providing empirical knowledge and reflective practice on diversity issues and their management in the hospitality industry this handbook includes chapters written by a plethora of experts in the diversity management DM field including scholars academics and industry experts such as managers from leading hospitality industry firms Logically structured and embellished with illustrative figures throughout the volume provides critical reviews and an appraisal of current research and the future development of conceptual and theoretical approaches to diversity equity and inclusion DEI management in the hospitality industry including dimensions of diversity in hospitality such as gender cultural ethnic age disability sexual orientation and Indigenous workers Elucidative examples are used from different countries such

as Australia Austria Canada Japan United Arab Emirates and India and the volume takes a solution based approach providing future directions for emerging diversity researchers Global in perspective this book is a pivotal teaching resource for academics an illustrative reference resource for Ph D students and early career researchers who work on workforce diversity and a practical guide for managers and HR consultants It will also appeal to wider audiences including those in tourism recreation and leisure studies and other professional fields

European Journal of Tourism Research ,2020-03-01 The European Journal of Tourism Research is an open access academic journal in the field of tourism published by Varna University of Management Bulgaria Its aim is to provide a platform for discussion of theoretical and empirical problems in tourism Publications from all fields connected with tourism such as tourism management tourism marketing tourism sociology psychology in tourism tourism geography political sciences in tourism mathematics tourism statistics tourism anthropology culture and tourism heritage and tourism national identity and tourism information technologies in tourism and others are invited Empirical studies need to have either a European context or clearly stated implications for European tourism industry The journal is open to all researchers Young researchers and authors from Central and Eastern Europe are encouraged to submit their contributions Regular Articles in the European Journal of Tourism Research should normally be between 4 000 and 20 000 words Major research articles of between 10 000 and 20 000 are highly welcome Longer or shorter papers will also be considered The journal publishes also Research Notes of 1 500 2 000 words Submitted papers must combine theoretical concepts with practical applications or empirical testing The European Journal of Tourism Research includes also the following sections Book Reviews announcements for Conferences and Seminars abstracts of successfully defended Doctoral Dissertations in Tourism case studies of Tourism Best Practices The European Journal of Tourism Research is published in three Volumes per year There are no charges for publication The full text of the European Journal of Tourism Research is available in the following databases EBSCO Hospitality and Tourism Complete CABI Leisure Recreation and Tourism ProQuest Research Library The journal is indexed in Scopus and Clarivate Analytics Emerging Sources Citation Index The editorial team welcomes your submissions to the European Journal of Tourism Research

Cases on Traveler Preferences, Attitudes, and Behaviors: Impact in the Hospitality Industry Catenazzo, Giuseppe,2023-08-05 In the modern hospitality industry it is critical to understand travelers needs and wants for businesses to survive and remain competitive Further study on understanding travelers motivations is essential in this field Cases on Traveler Preferences Attitudes and Behaviors Impact in the Hospitality Industry showcases several research based case studies to understand travelers preferences attitudes and behaviors to illustrate empirical methodologies in order to guide academics and practitioners in their research endeavors Covering key topics such as destinations rural areas social impacts and tourism management this reference work is ideal for industry professionals policymakers researchers academicians scholars practitioners instructors and students

Sustainable Tourism Development in Tanzania Wineaster

Anderson, Lena Mossberg, Tommy D. Andersson, 2020-12-11 Tanzania is rivalled by few countries if any in terms of its bountiful natural and cultural tourist attractions. Given that tourism development if sustainable is an outstanding policy for distributing welfare even to less developed parts of a country, this field is of particular importance to Tanzania. In this edited volume, prominent scholars focus on the practises and policies of tourism development with a particular eye on the case of Tanzania. They explore the demand for sustainability from international tourists, the need for local food, and linkages between the tourism and agricultural sectors and the production of tourism services in a responsible and inclusive way. The book will be a valuable source of knowledge for the tourism industry as well as policymakers, scholars, and students who are concerned about the development of a form of tourism which benefits a country inclusively and responsibly. **Hospitality and**

Tourism 2015 Salamia A. Jamal, Salleh Mohd Radzi, Norzuwana Sumarjan, C.T. Chik, Mohd Faez Saiful

Bakhtiar, 2015-10-29 Innovation and Best Practices in Hospitality and Tourism Research contains 71 accepted papers from the Hospitality and Tourism Conference HTC 2015 Melaka Malaysia 23 November 2015. The book presents the up and coming paradigms and innovative practices within the hospitality and tourism industries and covers the following topics:

Mana Labor in the Tourism and Hospitality Industry Abdallah M. Elshaer, 2019-05-28 An organization's workforce is arguably the greatest asset of any organization, and tourism and hospitality is an extremely labor-intensive industry. This volume takes an in-depth look at workforce issues in the tourism and hospitality industry, focusing on labor skills, ethics, rights, and more. It examines manpower planning beyond forecasting estimates to include investigative techniques in a way that offers insight for economic planning in both tourism and tourism education. The authors use economic, sociological, and psychological analysis and take a pragmatic stance on the challenges of the workforce. The authors look at the specifics of the labor market of the tourism and hospitality industry, discussing the current status of the industry's organizations and how they are suffering labor shortages, qualitative or quantitative, and constant turnover resulting in significant costs to organizations. Topics such as low wages and overdependence on tipping, workforce diversity, technological change, resistance, and seasonality issues and more are examined. The volume also provides a section on labor rights in the tourism and hospitality industry, which looks at labor trafficking and issues in social justice and human rights. Key features: Provides an in-depth understanding of tourism employment. Presents a critical analysis of labor supply and demand in the tourism and hospitality industries. Considers the need for specific labor skills and training. Examines the reasons for labor shortages and turnover in the tourism and hospitality industry. Discusses labor ethics and social responsibility in hospitality tourism organizations. **International Tourism Development and the Gulf Cooperation Council States** Marcus L.

Stephenson, Ala Al-Hamarneh, 2017-07-14 This book examines the challenges facing the development of tourism in the six member states of the Gulf Cooperation Council (GCC): Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, and the United Arab Emirates (UAE). This region, which largely comprises the Arabian Peninsula, possesses some of the fastest growing economies in the

world and is remarkably unique It shares similar associations and affinities tribal histories royal kinship political associations Bedu cultural roots Islamic heritage rapid urbanization oil wealth rentier dynamics state capitalist structures migrant labour economic diversification policies and institutional restructuring Therefore this volume takes the study of tourism away from its normative unit of analysis where tourism in the region is being examined within the context of the Middle East and the wider Islamic and Arab world towards an enquiry focusing on a specific geo political territory and socially defined region Although international tourism development in the region embodies a range of challenges complexities and conflicts which are deeply contextualized in this volume the approach overall does not endorse the normative Gulf bashing position that has predominated within the critical enquiries in the region It presents a forward looking and realistic assessment of international tourism development examining development potentialities and constructive ways forward for GCC states and the region as a whole This edited volume provides a real attempt to examine critically ways in which tourism and its development intersect with the socio cultural economic political environmental and industrial change that is taking place in the region By doing so the book provides a theoretically engaged analysis of the social transformations and discourses that shape our contemporary understanding of tourism development within the GCC region Moreover it deciphers tourism development s role within the context of the GCC states undergoing rapid transformation urbanization ultra modernization internationalization and globalization In addition to state specific illustrations and destination case studies the work provides insights into relatable themes associated with international tourism development in the region such as tourism s relationship with religion heritage and identity the environment and sustainability mobility and cross border movements the transport industry image production and destination branding mega development and political stability and instability The book combines theory with diverse case study illustrations drawing on disciplinary knowledge from such fields as sociology political economy and social geography This timely and original contribution is essential reading for students researchers and academics in the field of tourism studies and related subject areas along with those who have regional interests in Middle East studies including Gulf and Arabian Peninsula studies

Marketing for Tourism and Hospitality Alan Fyall, Patrick Legohérel, Isabelle Frochot, Youcheng Wang, 2019-03-04 The marketing landscape has changed dramatically in recent years especially for tourism and hospitality practitioners Marketing for these industries is now a multi dimensional collaborative venture driven by technological change and the growing demand for authentic co created experiences Marketing for Tourism and Hospitality provides students with a contemporary accessible and useful resource as they prepare to encounter the complexities and challenges of tourism and hospitality marketing globally A clear articulation of the changing landscape a comprehensive introduction to the three underpinning themes of collaboration technology and experiences and a plentiful supply of international case material provide students with an enjoyable and digestible resource that is both academically rigorous and practice oriented helping them prepare for day to day problems in the dynamic world

of marketing This contemporary challenging and highly applied text is an indispensable resource for all students of tourism and hospitality degree programmes Tourism, Travel, and Hospitality in a Smart and Sustainable World Vicky Katsoni, 2023-05-26 This book features the second volume of the proceedings of the 9th International Conference of the International Association of Cultural and Digital Tourism IACuDiT Held at the Syros Island in Greece in September 2022 the conference's lead theme was Tourism Travel and Hospitality in a Smart and Sustainable World With a full appreciation of the contributions made by numerous writers toward the progress in tourism research this book presents a critical academic discourse on sustainable practices in a smart tourism context stimulating future debates and advancing knowledge and understanding in this critical area of knowledge It also puts emphasis on the knowledge economy and smart destinations notion It enacts new modes of tourism management and development and presents chapters on cultural heritage tourism emerging technologies and tourism consumer behaviour such as tourism education location based services Internet of Things smart cities mobile services gamification digital collections and the virtual visitor social media social networking and augmented reality The SAGE Handbook of Tourism Management Chris Cooper, Serena Volo, William C. Gartner, Noel Scott, 2018-08-14 The SAGE Handbook of Tourism Management is a critical authoritative review of tourism management written by leading international thinkers and academics in the field Arranged over two volumes the chapters are framed as critical synoptic pieces covering key developments current issues and debates and emerging trends and future considerations for the field The two volumes focus in turn on the theories concepts and disciplines that underpin tourism management in volume one followed by examinations of how those ideas and concepts have been applied in the second volume Chapters are structured around twelve key themes Volume One Part One Researching Tourism Part Two Social Analysis Part Three Economic Analysis Part Four Technological Analysis Part Five Environmental Analysis Part Six Political Analysis Volume Two Part One Approaching Tourism Part Two Destination Applications Part Three Marketing Applications Part Four Tourism Product Markets Part Five Technological Applications Part Six Environmental Applications This handbook offers a fresh contemporary and definitive look at tourism management making it an essential resource for academics researchers and students **The Routledge Companion to International Hospitality Management** Marco A. Gardini, Michael C. Ottenbacher, Markus Schuckert, 2020-11-09 The hospitality sector is facing increasing competition and complexity over recent decades in its development towards a global industry The strategic response to this is still that hospitality companies try to grow outside their traditional territories and domestic markets while the expansion patterns and M A activities of international hotel and restaurant chains reflect this phenomenon Yet interestingly the strategies concepts and methods of internationalization as well as the managerial and organizational challenges and impacts of globalizing the hospitality business are under researched in this industry While the mainstream research on international management offers an abundance of information and knowledge on topics players trends concepts frameworks or methodologies its ability

to produce viable insights for the hospitality industry is limited as the mainstream research is taking place outside of the service sector. Specific research directions and related cases like the international dimensions of strategy, organization, marketing, sales, staffing, control, culture, and others to the hospitality industry are rarely identifiable so far. The core rationale of this book is therefore to present newest insights from research and industry in the field of international hospitality, drawing together recent scientific knowledge and state of the art expertise to suggest directions for future work. It is designed to raise awareness on the international factors influencing the strategy and performance of hospitality organizations while analyzing and discussing the present and future challenges for hospitality firms going or being international. This book will provide a comprehensive overview and deeper understanding of trends and issues to researchers, practitioners, and students by showing how to master current and future challenges when entering and competing in the global hospitality industry.

Technology Application in Aviation, Tourism and Hospitality Azizul Hassan, Nor Aida Abdul Rahman, 2022-10-22. This book covers multiple areas such as technology and the type of application in aviation, tourism, and hospitality with looking at current and future technology application as well as in a rural tourism perspective. The strength of this book comes from the authors themselves coming from multiple higher institutions in Malaysia and Indonesia as these two countries are the top two countries in Southeast Asia with the world's most popular tourist destinations and for a reason: a tropical climate, rich culture, gorgeous beaches, wonderful food, and low prices. This book is also packed with detailed knowledge in the area of air travel as well as deep understanding on the related theories used as theoretical underpin in performing air travel research. This book provides insightful discussion and is very beneficial to the reader. This book is suitable for the following readers: general students, travelers, academics, tourism consultants, aviation regulators, aviation practitioners, and ministries of tourism. Readers are also exposed to recent issues and development pertaining technology application in aviation, tourism, and hospitality. Theoretical discussion related to technology application as well as its application and future research application.

Hospitality, Travel, and Tourism: Concepts, Methodologies, Tools, and Applications Management Association, Information Resources, 2014-10-31. Over generations, human society has woven a rich tapestry of culture, art, architecture, and history personified in artifacts, monuments, and landmarks arrayed across the globe. Individual communities are looking to exploit these local treasures for the benefit of the travelers who come to see them. Hospitality, Travel, and Tourism: Concepts, Methodologies, Tools, and Applications considers the effect of cultural heritage and destinations of interest on the global economy from the viewpoints of both visitor and host. This broadly focused multi-volume reference will provide unique insights for travelers, business leaders, sightseers, cultural preservationists, and others interested in the unique variety of human ingenuity and innovation around the world.

Tourism Support Services Patrick Kalasa Kalifungwa, 2025-06-02. Tourism can thrive anywhere in the World on Land, on sea, and in the Air. Certain parameters have to exist to facilitate its establishment and growth. We have tried to explore various aspects that require being in place to

support tourism development and growth The development of technology and transport infrastructure such as jumbo jets low cost airlines and more accessible airports have made many types of tourism to be more affordable Airplanes facilitate tourism mobility and receipts The more planes you land at an airport the more visitors you receive The ultimate goal of tourism promotion and marketing is an increase in visitors and investments The tourism Industry is unlike any other industries because Instead of a physical product you are selling a place and all the things it has to offer services You are competing with the entire world every time you promote tourism in a given destination and this high level of competition demands a creative and unique approach The variability among living organisms from all sources including inter alia terrestrial marine and other aquatic ecosystems and ecological complexes support tourism development Natural environment or wilderness wild animals rocks birds forest and in general those things that have not been substantially altered by human intervention support tourism activities Therefore support services have to complement the sustenance of tourism at various levels

Marketing Tourism and Hospitality Richard George, 2025-04-09 This second edition of this comprehensive textbook explores the fundamental principles of marketing applied to tourism and hospitality businesses placing special emphasis on SMEs in the international tourism industry It includes examples from a wide range of destinations from emerging markets to high income countries Taking a comprehensive approach the book covers the whole spectrum of tourism and hospitality marketing including destination marketing marketing research consumer behaviour responsible tourism marketing and digital and social media marketing Practical in focus it gives students the tools techniques and underlying theory required to design and implement successful tourism marketing plans Written in an accessible and user friendly style this entire industry textbook includes case studies drawing on the author's experience and real life examples Revised and expanded throughout it covers Advances in AI robotics and automation Digital marketing electronic customer relationship management eCRM and uses of user generated content UGC New and updated content and discussion questions for self study and to use in class A new chapter on responsible tourism marketing and sustainable approaches to marketing Consumer behaviour in tourism and the effects of climate change and changes in consumer attitudes New trends in tourism and hospitality marketing New in depth real life case studies and industry insights throughout the book Along with key concepts and theory definitions key summaries and discussion questions accompanying online flashcards and PowerPoint slides for lecturers this textbook is ideal for undergraduate and postgraduate students looking for a comprehensive text with a practical orientation

Routledge Handbook of Tourism in Africa Marina Novelli, Emmanuel Adu-Ampong, Manuel Aleator Ribeiro, 2020-11-29 This book provides a comprehensive and readable overview of the critical debates and controversies around tourism in Africa and the major factors that are affecting tourism development now and in the future Drawing upon research emerging from collaborations between a growing number of African academics and practitioners based in the continent and in the African diaspora as well as international colleagues the Handbook offers key critical insights into the issues challenges and trends

that Africa and African tourism is facing Part I covers continent wide issues such as climate change ICT heritage and development The remaining parts are organised along geographic lines with each chapter covering the development of tourism current trends and discussion of critical issues such as community participation gender backpacking urban tourism wildlife tourism and conservation Combining an overview of key theories concepts contemporary issues and debates this book will be a valuable resource for students academics and practitioners investigating the role of tourism in Africa

Collaborative Economy and Tourism Dianne Dredge, Szilvia Gyimóthy, 2017-05-30 This book employs an interdisciplinary cross sectoral lens to explore the collaborative dynamics that are currently disrupting re creating and transforming the production and consumption of tourism House swapping ridesharing voluntourism couchsurfing dinner hosting social enterprise and similar phenomena are among these collective innovations in tourism that are shaking the very bedrock of an industrial system that has been traditionally sustained along commercial value chains To date there has been very little investigation of these trends which have been inspired by amongst other things de industrialization processes and post capitalist forms of production and consumption postmaterialism the rise of the third sector and collaborative governance Addressing that gap this book explores the character depth and breadth of these disruptions the creative opportunities for tourism that are emerging from them and how governments are responding to these new challenges In doing so the book provides both theoretical and practical insights into the future of tourism in a world that is paradoxically becoming both increasingly collaborative and individualized

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