

First Last

Marketing Manager

Marketing Manager with five years of experience leading product development and distribution. Led teams of 5-15 people across technology, business, and design departments.

EXPERIENCE

Resume Worded, New York, NY

Marketing Manager

January 2020 - Present

- Developed new scoring techniques by driving initiatives such as marketing performance reports, reporting a 35% marketing performance increase in 6 months.
- Increased site traffic by 15% by developing, executing, and measuring integrated, multi-channel marketing strategies to increase agency awareness which generated and nurtured leads, and also supported business development efforts.
- Gained an increase in annual revenue by 60% through organizing and implementing direct and digital marketing strategies.
- Managed a \$1.5 million marketing budget while creating a budget surplus with consistent sales.

Growthsi, Remote

Marketing Coordinator

July 2016 - January 2020

- Maintained the yearly cost saving of 15% by investigating options on cost, quality, and the company's needs.
- Generated over \$1.5 million in revenue by executing comprehensive digital marketing plans for more than 30 events.
- Managed all marketing and promotional materials valued at up to \$1.3 million by ordering, tracking, and reviewing the inventory levels.

Resume Worded, Boston, MA

Operations Assistant

January 2012 - June 2016

- Maintained responsibility for daily operations, electronic banking, loss prevention, and staffing of 20 associates for different facilities with more than \$3 million in inventory.
- Supervised the quality of customer service, oversaw the procurement and distribution of products to more than 70,000 customers.
- Coordinated delivery operations of over 150 stores and distribution centers nationwide.

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SKILLS

Facebook Ads

Print Media

Social Media Management

Search Engine Optimization

(SEO)

Drupal

Search Engine Marketing

(SEM)

EDUCATION

Resume Worded University

Master of Business Management

January 2012

New York, NY

- **Awards:** Resume Worded Teaching Fellow (only 5 awarded to class), Dean's List 2012 (Top 10%)
- Completed one-year study abroad with Singapore University

OTHER

- Volunteer 20 hours/month at the ABC foundation, leading pro-bono city projects
- Operations Specialist certified (2016)

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A Gutmann



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