

# Mary Chao

## Digital Marketing Specialist

Omaha, 2019-01-28

Ashley Alameda  
Head of Marketing  
Avanix, Inc.  
2509 Hall Valley Drive  
Omaha, NE 68102

Dear Ashley,

Two months ago, I hit a goal I never thought I'd reach. I pushed SEO traffic to 20 million monthly views. One year ago, traffic for our four sites—all of which I manage through a team of 25 employees—rested at just 4 million per month. Upper management challenged me to lead the team toward doubling our traffic. We hit that goal in just six months, blowing away our sales revenue forecasts in the process.

I know your main upcoming challenge will be to grow revenue from your new website. With over seven years of experience in SEO and social media marketing, and as someone who is passionate about staying on the leading edge of tech, I'm confident I can repeat the growth I achieved with XYZ as your new Digital Marketing Manager.

In my current position, I successfully lead creative strategy and internal development teams. Specifically, I have:

Skyrocketed Inbound Marketing ROI by 43%.  
Reduced Cost Per Lead by 35%.  
Boosted Landing Page Conversion Rates by 55%.

What impresses me most about your online marketing strategy is that you've managed to build a self-reliant team aligned with two basic key metrics only: traffic and conversions. This perfectly reflects my core professional values.

I'm adept at reading Google and user search intent, then translating that into measurable returns. Can we schedule a call to discuss ideas for growing your revenue by 25% in 2018?

Sincerely,  
Mary Chao



## Personal Info

### Email

marychao@gmail.com

### Phone

402-214-2558

### Address

4710 Oak Way  
Omaha, NE 68102

### LinkedIn

linkedin.com/in/mary.chao

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**K Morrison**



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**How to Write the Perfect Federal Job Résumé & Résumé Cover Letter** Melanie Williamson, 2011 Accompanying CD ROM contains sample resumes and cover letters and several PDFs from USAJOBS gov **Resumes and Cover Letters that Have Worked** Anne McKinney, 1996 Model cover letters and resumes cover such fields as aviation communication finance and sales Environmental Health Perspectives, 1993 101 Best Cover Letters Jay A. Block, Michael Betrus, 1999-04-22 Beat out the competition for the best jobs Create an image of accomplishment professionalism and competence that today's employers are begging for Job seekers have paid hundreds of dollars for the expertise in these dynamic guides and regarded every cent as well spent With these job landing tools on your desktop you'll have the same savvy working for you for far less with the same great results 101 Best Resumes packs tried and proven advice you'll use to Create a resume that gets you in the door Target your resume for a specific position over 70 different categories are covered Experiment with traditional and new formats More 101 Best Cover Letters shows you how to put together compelling letters to accompany your resume Learn how to Ignite interest with the first two sentences Turn references into endorsements Send your cover letter online Pick up smart interviewing tips negotiate a higher salary use the Internet in your job search work with recruiters and much much more Career Essentials: The Cover Letter Dale Mayer, 2011-05-20 Today's economy leaves little room for second chances in the job market Hiring managers are swamped with applications What are you doing to rise to the top of the pile and get noticed If it isn't creating a cover letter driven by facts and filled with punch you aren't doing enough The cover letter is often overlooked as a key marketing tool the perfect introduction It can be blank and uninteresting or it can offer the potential employer exactly what they are seeking Don't overlook this simple step that can improve your chances over other candidates This book walks you through the various elements of a good cover letter taking you through each step with plenty of examples to show exactly what you need to know to create the best cover letter over and over again Make yours the one that brings the light of relief into the recruiter's eye as they see the perfect candidate At just over a hundred pages this concise easy to read guide is full of professional information that will make your job search take off *Inland Printer, American Lithographer*, 1900 Cover Letters that Blow Doors Open Anne McKinney, 1999 Designed as the comprehensive guide to cover letter preparation the 272 page book shows examples of exciting and door opening cover letters The main section of the book shows cover letters by field and industry For example job hunters in the accounting field will find examples of cover letters used to blow doors open in the accounting banking and financial community From aviation to computer operations to management to sales to transportation cover letters tailored to specific fields are illustrated which can be used as models or templates for those involved in a job hunt But what if a job hunter is changing careers or doesn't need a cover letter targeting a specific field or functional area There's a section showing examples of all purpose cover letters career change cover letters cover letters for entrepreneurs and cover letters for those seeking their first job For those

seeking advice on how to respond to ads how to handle questions about salary requirements how to request consideration for multiple job openings in the organization and how to write letters for special situations there s a section entitled Sixteen Commonly Asked Questions About Cover Letters and Job Hunting      **The Guide to Basic Cover Letter Writing** Steven Provenzano,1995 Sooner or later you ll want to apply for a job and you know you won t be the only one applying To make your qualifications stand out front the crowd you have to know how to present them There s no better way to match your sales pitch to your reader s interests than with a great cover letter A cover letter gives yourself a chance to focus on your strongest points It lets you tell more about yourself than a resume can And it lets you say it straight to your reader one on one      Doing Business in the U.S.A. Under Free Trade Mark A. Ivener,1989      **Vault Guide to Resumes, Cover Letters & Interviews** Howard Leifman,Marcy Lerner,Vault (Firm),2003 From writing top notch resumes and sending tailored cover letters to going on winning interviews this best selling Vault guide is a comprehensive one volume job search source      **New York Court of Appeals. Records and Briefs.** New York (State).,      *Get It Done: Write a Cover Letter* Jeremy Schifeling,2018-09-25 Want to write the perfect cover letter But don t have time to read through a 300 page book first Then Get It Done is for you Here s why it s been a Kindle best seller for six years in a row 1 It s fast The whole book takes about 30 minutes to read 2 It s to the point It breaks the cover letter down to 12 parts and gives you a precise template to complete for every single step 3 It works I developed this system while serving as a Recruiter for Teach For America I ve since taught it to MBAs as a Career Coach at the University of Michigan leading to job offers from Apple GE Microsoft Amazon LinkedIn and Google And the system has even been featured in U S News I was just another piece of paper in the deck Jeremy s beneficial insight to the cover letter was against my traditional understanding His direct nature and step by step guidance proved to be beneficial in my search I was able to go through the book and develop a brand new cover letter from scratch in less than an hour Given the price of the book and the time it takes to go through there is absolutely no excuse why you shouldn t buy it right now and start fresh in conveying your background to your next employer LJ If you like me hate writing cover letters then this book is for you Before reading this book I was not even using cover letters because I thought they didn t matter and I didn t know what to say I just sent as many resumes as possible to as many job postings as possible This book changed my life It convinced me no doubt one of the most shameless no cover letter resume spammers out there to stop and write a cover letter Plus Schifeling lays out a series of clear quick steps that make it easy and anxiety free Jane E Nevins What you ll get A sample cover letter using the exact same approach that the author and hundreds of others have used to land jobs from Amazon to Zynga A cover letter template that s broken down into step by step chunks making it easy to apply to your own application The definitive cover letter format that recruiters and hiring managers prefer based on actual recruiting and hiring experience      **Real-resumes for U.S. Postal Service Jobs** Anne McKinney,2004 Sample resumes and forms filled out so that you will see the documents real people used to find employment in the postal service      **Toxicological Profile**

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Central Rivers Towing, Inc. V. City of Beardstown, Illinois V. United States of America ,1983

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In a global defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their power to kindle emotions, provoke contemplation, and ignite transformative change is truly awe-inspiring. Enter the realm of "**Cover Letter Usa**," a mesmerizing literary masterpiece penned with a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve into the book's central themes, examine its distinctive writing style, and assess its profound affect on the souls of its readers.

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