#### Jason Morales

Phone: (612) 555-8274 | Email: jason.morales@jemail.com Linkedin: linkedin.com/in/jasonmorales | Location: Minneapolis, MN 55401

Detail-oriented Warranty Manager with 5+ years of experience reducing warranty costs and improving claim processing. Strong track record streamlining warranty operations while maintaining excellent vendor relations. Known for implementing data tracking systems that cut processing time by 43% and reduced claim rejections by nearly a third. Looking to leverage analytical and leadership skills in a manufacturing environment.

#### PROFESSIONAL EXPERIENCE

Warranty Manager | Northland Manufacturing, Inc. | Minneapolis, MN | January 2021 - Present

- Lead a team of 6 warranty specialists processing 1.200+ monthly claims across 4 product lines
- Decreased average claim processing time from 12 days to 6.8 days by redesigning workflow and implementing new tracking system
- Saved \$278K annually by identifying recurring failure patterns and collaborating with engineering to resolve root causes
- Negotiated more favorable warranty terms with 3 key suppliers, resulting in 22% reduction in parts replacement costs
- . Created monthly warranty performance reports for executive team, highlighting trends and cost-saving opportunities

Warranty Coordinator | Minnesota Equipment Supply | St. Paul, MN | March 2019 - December 2020

- Managed warranty claims for agricultural and construction equipment, processing -400 claims monthly
- Reduced warranty claim rejections by 31% through improved documentation standards and staff training
- Collaborated with service technicians to ensure proper diagnosis and repair documentation
- · Recovered \$142K in previously denied claims by developing a systematic approach to appeals

Customer Service Specialist | Midwest Parts & Service | Bloomington, MN | June 2018 - February 2019

- Handled customer inquiries regarding product warranties and return policies
- Assisted warranty department during peak periods, gaining initial experience with claims processing
- Maintained 94% customer satisfaction rating while resolving complex warranty issues.

#### **EDUCATION & CERTIFICATIONS**

Bachelor of Business Administration - Supply Chain Management University of Minnesota - Twin Cities, 2018

Certifications: - Warranty Management Certification (WMC) - Warranty Chain Management, 2020 - Certified Warranty Professional - Warranty Week, 2022 - Six Sigma Green Belt - American Society for Quality, 2021

#### SKILLS

- Warranty Claims Processing
- Supplier Negotiations
- Root Cause Analysis
- Warranty Cost Reduction
- Team Leadership
- SAP Warranty Module
- Microsoft Excel (advanced)
- Claims Documentation
- Warranty Policy Development

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**KJ Lindholm-Leary** 

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