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address different aspects of consumption activities of children as individuals like motivation involvement perception learning attitude the self and personality Similarly chapters on consumer behaviour in social settings contextualised to young consumers including culture sub culture family and groups are incorporated into the book This book fills a gap in the literature by addressing the dynamics of consumption patterns of this consumer group in relation to various marketing stimuli and different stakeholders It combines eclectic perspectives on the topic and specifically bridges the gap between historical perspectives and contemporary issues Building on the extant literature in the field of marketing and consumer behaviour this book is a compendium of research materials and constitutes an essential reference source on young consumer behaviour issues with both academic and managerial implications Roles and Responsibilities of the Chief Financial Officer Lucie Lapovsky, Mary P. McKeown-Moak, 2010-01-28 With demands for improved guality increasing competition for state and federal funds and the challenges of integrating technology into the curriculum higher education faces greater economic uncertainties than ever before The chief financial officer CFO of any higher education institution stands squarely in the middle of this maelstrom This issue of New Directions for Higher Education offers CFOs proven strategies for balancing the operating and capital budgets maximizing net enrollment revenues containing costs planning for the resource needs of technology identifying and managing risks and investing the endowment wisely The contributors discuss how CFOs can build positive relationships with key players in the campus s financial planning and budget including admissions and financial aid staff state legislatures and the board investment committee This is the 107th issue of the quarterly journal New Directions for Higher Education

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