

Kash Long

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Summary

Highly motivated and results-oriented Retail Store Manager with 8+ years of proven experience in driving profitability, reducing operating costs, and exceeding sales targets. Adept at developing and executing strategic initiatives to enhance customer satisfaction, optimize inventory management, and streamline operations. Proven ability to lead and motivate teams, foster a positive work environment, and achieve exceptional organizational goals.

Education

Bachelor's Degree, CGPA: 7.6

Dec 2017

Experience

Walmart

Retail Store Manager

Jan 2022 - Present

- Developed and executed training programs for new and existing staff, resulting in reduced employee turnover and enhanced productivity.
- Managed a team of 20+ employees, providing guidance and motivation to achieve operational goals.
- Utilized advanced inventory management systems to optimize stock levels, minimize waste, and ensure product availability.
- Collaborated with vendors to secure exclusive products and negotiate favorable terms, enhancing store competitiveness.

Target

Retail Store Manager

- Increased store profitability by 15% through implementing innovative marketing strategies and optimizing inventory levels.
- Reduced store operating costs by 10% via streamlining operations and negotiating favorable vendor contracts.
- Exceeded sales targets by 20% each quarter through effective team motivation and performance management.
- Improved customer satisfaction by 25% by implementing a comprehensive customer feedback program and resolving complaints promptly.

Skills

- Sales Management
- Customer Service
- Inventory Management
- Team Leadership
- Financial Management
- Operations Management

Accomplishments

- CHALLENGE Declining sales due to increased competition ACTION Implemented a comprehensive marketing campaign and enhanced customer service initiatives RESULT Increased sales by 12% and regained market share
- CHALLENGE High employee turnover ACTION Developed and implemented a comprehensive onboarding and retention strategy RESULT Reduced turnover rate by 20%
- CHALLENGE Inefficient inventory management system ACTION Implemented a new inventory control system and optimized warehouse operations RESULT Improved inventory accuracy by 15% and reduced shrinkage by 8%
- CHALLENGE Limited customer engagement ACTION Launched a social media campaign and implemented personalized marketing strategies RESULT Increased customer engagement by 25%
- CHALLENGE Poor communication within the team ACTION Facilitated regular team meetings and established clear communication channels RESULT Improved teamwork and collaboration

Awards

Resume Template Ideas Store Hours

R Sandford



Resume Template Ideas Store Hours:

Step by Step Guide to Opening Your Passive Income Etsy Store K Salem, Making passive income can often mean putting in effort up front into a venture and hoping to sit back and relax and watch the money roll in Often from our experience we ve found that even once the top is spinning it still needs some care and attention to ensure the business or the venture maintains and continues to work That was the case until we found that creating an Etsy store which sells only downloadable products to be a completely passive way to create income In this guide we re going to show you the step by step process we took in order to create a fully passive income generating Etsy store We started with a fresh slate to write this we are going to open a store from scratch and go through each step of the process along the way We did this as a documentation of the journey and who knows maybe another passive income store on Etsy

Step by Step Guide to Launching Your Passive Income Online Apparel Store K Sal,2022-02-22 From T shirts to phone cases with today s technology and select platforms you as an entrepreneur can earn passive income shipping physical goods to your customers without ever having to print pack or ship the goods The process is called drop shipping and in this guide we will walk through the steps to set up a drop shipping business

Sams Teach Yourself Microsoft Office Word 2003 in 24 Hours Heidi Steele,2004 Whether new to Word 11 or upgrading from an earlier version the reader can use the step by step tutorial lessons to accomplish everyday Word tasks Midwest

625+ Easy Digital Product Ideas For Earning Passive Income While You Sleep Om Prakash Saini,2024-02-16 Embark on a journey of endless possibilities with 625 Easy Digital Product Ideas For Earning Passive Income While You Sleep This book is your ultimate guide to unlocking the world of online entrepreneurship without breaking a sweat Packed with over 625 simple and lucrative digital product ideas it covers a wide range of categories like Ebooks and Written Content Online Courses Printables Stock Photos Videos Audio Products Software 3D Models Web Development Resources and more Whether you re a seasoned digital entrepreneur or a newbie looking to make money while you snooze this book has something for everyone Dive into the realm of passive income and discover how to turn your creativity into cash From crafting engaging Ebooks to developing user friendly applications the book is a treasure trove of inspiration With clear and accessible language it breaks down complex ideas making it perfect for anyone ready to take the leap into the world of online income Don t just dream about financial freedom make it a reality with 625 Easy Digital Product Ideas For Earning Passive Income While You Sleep Your journey to success starts now

Editor & Publisher ,1913 **Business Communication** Richard D. Featheringham,Nancy Csapo,2004-10

375 Online Business Ideas Prabhu TL,2024-04-03 In today s digital age the opportunities for starting and growing a successful online business are abundant From e commerce stores and digital services to content creation and online coaching the internet offers a vast landscape of possibilities for aspiring entrepreneurs to turn their ideas into profitable ventures 375 Online Business Ideas serves as a comprehensive guide for individuals seeking inspiration guidance and practical advice on launching and managing their online businesses

This book presents a curated collection of 375 diverse and innovative online business ideas spanning various industries niches and business models Whether you re a seasoned entrepreneur looking to expand your online portfolio or a beginner exploring your entrepreneurial journey this book provides a wealth of ideas to spark your creativity and guide your decision making process Each business idea is presented with detailed insights including market analysis potential target audience revenue streams startup costs marketing strategies and scalability opportunities Readers will gain valuable insights into emerging trends niche markets and untapped opportunities within the digital landscape empowering them to identify viable business ideas that align with their skills interests and resources Furthermore 375 Online Business Ideas goes beyond mere inspiration by offering practical guidance on how to turn these ideas into reality The book explores essential aspects of starting and growing an online business such as market research business planning branding website development digital marketing customer acquisition and monetization strategies Additionally readers will find tips resources and case studies from successful online entrepreneurs providing real world examples and actionable advice to navigate the challenges and capitalize on the opportunities in the online business ecosystem Whether you aspire to launch an e commerce store start a freelance business create digital products or build an online community 375 Online Business Ideas equips you with the knowledge insights and inspiration needed to kickstart your entrepreneurial journey and build a thriving online business in today s dynamic and competitive marketplace With this comprehensive guide at your fingertips you ll be well positioned to explore evaluate and pursue the online business ideas that resonate with your passions and goals ultimately paving the way for success and fulfillment in the digital realm

Artist's Market ,1992 Side Income Hack A.K.Mind,2025-10-23 Do you want to create a second source of income without investment Side Income Hack by A K Mind is the ultimate guide for anyone who dreams of earning online even without experience skills or capital This book reveals practical step by step methods to start and grow a profitable side business using just your smartphone or laptop Inside you ll discover Proven online business ideas that actually work in 2025 Step by step action plans to earn from home How to build a digital income stream with zero investment Smart ways to turn your free time into real profit Secrets to financial freedom through online business This book is not theory it s a practical roadmap built for students job seekers freelancers and anyone tired of living paycheck to paycheck Whether you want to earn extra income or build a full time online career Side Income Hack will show you how to start today Start your journey to financial independence one smart step at a time

Educational Times ,1923 Artist's Market, 1991 Lauri Miller,1990 Graphic artists and fine artists looking for new marketing opportunities will find 2 500 buyers of all types of art in this new edition of Artist s Market Handy information on tapping local markets and informative articles give artists the tips they need to succeed

The Official Index to The Times ,1919 **Musical Times and Singing Class Circular** ,1918 *The Musical Times and Singing-class Circular* ,1918 **The Encyclopaedia Britannica** James Louis Garvin, Franklin Henry Hooper, Warren E. Cox,1929 **Encyclopaedia Britannica** ,1929 *The Musical Times &*

Singing-class Circular ,1918 *Commercial and Financial Chronicle Bankers Gazette, Commercial Times, Railway Monitor*
and Insurance Journal ,1884 **Electrical Times ...** ,1919 **The Expository Times** James Hastings,Ann Wilson
Hastings,Edward Hastings,1906

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