



KATHLEEN DAVIS

Product Manager

Strategic product manager and Lean Six Sigma Green Belt on a mission to create innovative products that drive business growth and solve customer problems. Seeking to leverage six years of product management experience for Nordstrom Inc. Strong communicator and collaborator dedicated to improving customer satisfaction.

CONTACT

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KEY SKILLS

- Competitive analysis
- Market research and analysis
- Product roadmap development
- Product strategy and design
- Team collaboration
- User testing

PROFESSIONAL EXPERIENCE

Product Manager | Walgreens, Deerfield, IL | September 2019 – present

- Manage product lifecycle from concept to launch in alignment with market needs
- Improve over-the-counter product profitability by 10% through product pricing optimization and negotiation with suppliers
- Collaborate with the support team to prioritize product updates based on customer needs, resulting in a 30% increase in customer satisfaction scores

Associate Product Manager | Ultra Beauty, Inc., Bolingbrook, IL | August 2017 – September 2019

- Led market research and competitive analysis for a new skincare line, resulting in a 15% increase in market share within the first eight months of launch
- Conducted surveys and focus groups with target audience to identify key product features and messaging
- Managed a budget of \$300,000 for market research to identify emerging beauty trends

EDUCATION

Bachelor of Science (B.S.) Business

UNIVERSITY OF ILLINOIS CHICAGO, Chicago, IL | September 2013 – June 2017

CERTIFICATIONS

- Lean Six Sigma Green Belt, Purdue University, 2019
- Certified Product Manager, University of California San Diego, 2018

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Minjie Lin



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WSOP No-Limit Tournament , POWERFUL STRATEGIES TO WIN IT ALL Imagine playing your way through thousands of opponents at a WSOP event getting to the final table and then winning it all In this book the first ever official guide to winning the no limit hold em tournamnets at the World Series of POker we show you how to put yourself in position to win the championship Not only will you learn how to win chips as a weapon to earn even more chips You ll also learn how to play position read players bet and theink preflop flop turn and river and when to underbet overbet bet the pot or use the hammer the all in bet

If These Walls Could Talk: New York Mets Mike Puma,Hank Azaria,Keith Hernandez,2021-05-04 Mike Puma of the New York Post provides insight into the team s inner sanctum as only he can The New York Mets are one of the most historic teams in Major League Baseball with superstars over the years including Jacob deGrom Mike Piazza David Wright and Tom Seaver Aided by dozens of new exclusive interviews readers will gain the perspective of players coaches and personnel from Mets history in moments of greatness as well as defeat making for a keepsake no fan will want to miss Few fan bases display as much rabid devotion to their team as the New York Mets win or lose That spirit is celebrated in this colorful collection of stories about the Lovable Losers The If These Walls Could Talk series is a one of a kind insider s look into the great moments the lowlights and everything in between in your team s history Other New York titles include If These Walls Could Talk New York Giants If These Walls Could Talk New York Yankees If These Walls Could Talk New York Jets

The Baseball Superstats - 1989 Stephen L. Mann,Steve Mann,Ken Mallin,Pete Palmer,1989 **The Voices of Baseball** Kirk McKnight,2023-04-12 A fascinating tour of baseball s greatest moments and iconic stadiums told through the reminiscences of 50 play by play broadcasters With careers spanning two to three times that of an average player baseball s best broadcasters have no shortage of history to offer They have witnessed opening days no hitters slugfests and perfect games all from arguably the best seats in the house Broadcasters know their clubs their stadiums and their teams in a way that no one else can In The Voices of Baseball The Game s Greatest Broadcasters Reflect on America s Pastime Updated Edition Kirk McKnight provides an in depth look at each of Major League Baseball s thirty ballparks from the perspectives of the game s longest tenured storytellers Fifty broadcasters reflect on their most iconic calls fondest memories what makes their ballparks unique and more This updated edition includes 14 additional broadcasters two new stadiums the latest World Series calls from the booth and a special tribute to the recently departed Vin Scully With decades of broadcasting between them their stories encapsulate some of Major League Baseball s biggest moments Generations of baseball fans will all enjoy the historic and triumphant memories shared by some of the game s greatest broadcasters in The Voices of Baseball

Black Baseball Entrepreneurs, 1902-1931 Michael E. Lomax,2014-06-27 As the companion volume to Black Baseball Entrepreneurs 1860 1901 Operating by Any Means Necessary Lomax s new book continues to chronicle the history of black baseball in the United States The first volume traced the development of baseball from an exercise in community building

among African Americans in the pre Civil War era to a commercialized amusement and a rare and lucrative opportunity for entrepreneurship within the black community In this book Lomax takes a closer look at the marketing and promotion of the Negro Leagues by black baseball magnates He explores how race influenced black baseball s institutional development and shaped the business relationship with white clubs and managers Lomax analyzes the decisions that black baseball magnates made to insulate themselves from outside influences He explains how this insulation may have distorted their perceptions and ultimately led to the Negro Leagues demise The collapse of the Negro Leagues by 1931 was Lomax argues a dream deferred in the overall African American pursuit for freedom and self determination New York Loves Them, Cooperstown Snubs Them Tom Van Riper,2020-04-30 Despite the big market bright lights and World Series rings many Hall of Fame level players from the Mets and Yankees have been passed over by voters often by good margins The biggest reason they didn t accumulate those traditional lifetime stats in hits home runs or wins that typically punch Hall of Fame tickets New York fan favorites Keith Hernandez Ron Guidry David Cone and others had the misfortune of playing before today s accepted measurement tools like on base percentage slugging percentage and ERA plus adjusting a pitcher s earned run average to the league norm in a given year became commonplace Some players were overshadowed by bigger personalities who were better able to take advantage of the New York spotlight This book makes an in depth case for the induction of seven Mets and Yankees and evaluates many more who have been passed over for a spot in the Hall of Fame Giving these players a fresh look it uses advanced stats that weren t around when these men were playing and places traditional stats in the context of their era **Collier's** ,1913 **Status of the NOICC/SOICC Network** United States. National Occupational Information Coordinating Committee,1987 *The Billboard* ,1926 **American Shoemaking** ,1929 Sonia Sotomayor Antonia Felix,2011-09-06 Necessary reading Booklist from a New York Times bestselling biographer Drawing on in depth interviews with Sonia Sotomayor s former colleagues family friends and teachers New York Times bestselling biographer Antonia Felix explores Sotomayor s childhood the values her parents instilled in her and the events that propelled her to the highest court in the land With insight and thoughtful analysis Felix paints a revealing portrait of the woman who would come to meet President Obama s rigorous criteria for a Supreme Court justice examining how Sotomayor s experiences shed light on her Supreme Court rulings and how she will continue to write her great American legacy *Baseball Under the Lights* Charlie Bevis,2021-05-19 Night games transformed the business of professional baseball as the smaller demographically narrower audiences able to attend daytime games gave way to larger more diversified crowds of nighttime spectators Many ball club owners were initially conflicted about artificial lighting and later actually resisted expanding the number of night games during the sport s struggle to balance ballpark attendance and television viewership in the 1950s This first ever comprehensive history of night baseball examines the factors obstacles and trends that shaped this dramatic change in both the minor and major leagues between 1930 and 1990 *Fourth Estate* ,1924 *The Pocket Small Business Owner's Guide*

to *Business Plans* Brian Hill, Dee Power, 2013-02 Planning is essential to creating a competitive advantage for your small business and properly done it can actually be fun That is the message of this thorough guide written in easy to follow nontechnical language that you don't need an MBA to understand In what areas will your business specialize What are some of the resources you will need and challenges you will face How much do you want your company to grow Once you have established a vision of your business's future you will be on your way to making it a reality Topics covered include Creating a business model Identifying and beating the competition Calculating expenses Determining whether you need additional capital Avoiding common mistakes Writing your executive summary Developing a marketing strategy Evaluating your team Analyzing your progress And more Whatever your background and whatever kind of business you dream of starting this latest installment in our popular Pocket Small Business Owner's Guide will help you to achieve your goals

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Getting a Networking Job For Dummies Lawrence C. Miller, 2015-04-27 Ready to get started in an exciting and rewarding computer networking career Great Not sure where to begin No problem These days networking can be a complicated industry and knowing the right steps to take in order to put yourself in the position you want can make all the difference Inside this book in the How to Get a Job Dummies series we do our best to highlight in plain English each of these steps putting you on the path to landing that dream networking job Open the book and you'll find Understanding networking roles Education training and certifications Understanding the OSI 7 Layer Model Branding yourself for your dream career Creating a winning resume Getting attention with your cover letter Nailing the interview Succeeding in the first 90 days Humorous practical and packed with authoritative information How to Get a Networking Job For Dummies is your go-to handbook for landing a sought after computer networking position

Banned Hal Bock, The Associated Press, 2017-02-21 Award winning Associated Press sports writer Hal Bock brings us a fascinating history of the players coaches and more barred from baseball's ranks from Shoeless Joe Jackson to Jenrry Mejia Banned Baseball's Blacklist of All Stars and Also Rans weaves together tales of lesser known characters from baseball's early years with infamous outlaws who have endured throughout the decades Featuring stories of players like Eddie The Only Nolan Cozy Dolan Leo Durocher and Pete Rose who have been expelled or suspended from the sport Bock's chronicle delves deep into baseball's colorful history For those who follow the current corporate era of businessmen players and billionaire owners this book serves as a reminder that America's Pastime evolved from the days when gamblers filled the stands and influenced poorly paid scoundrels on the diamond In his over 40 year career Hal Bock has covered every major event on the sports calendar including 30 World Series 30 Super Bowls and 11 Olympic Games making him the perfect storyteller for this retrospective Featuring an introduction by John Thorn the Official Historian of Major League Baseball and more than 25 photographs from the Associated Press archives Banned is a must read for any fan of the game

Billboard, 1947-10-11 In its 114th year Billboard remains the world's premier weekly music publication and a

diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends

Billboard ,1947-10-11 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends *Larry Bowa*
Larry Bowa,Barry M. Bloom,2004 As current manager of the Philadelphia Phillies Larry Bowa has seen a lot in his 34 year career in baseball so much that Bowa himself recently exclaimed I ve been in the game for so long now nothing really shocks me anymore True perhaps but while Bowa may no longer be shocked by what he witnesses on and off the diamond his passion for winning has remained as constant as his love for the game Bowa s initiation into the big leagues began in Philly as a shortstop in 1970 and has spanned the life of three Phillies ballparks During those early years with stints at organizations including the Mets and the Cubs Bowa gained a reputation as a passionate loud mouth Although Bowa himself admits his misdeeds were a result of nothing more than youthful inexperience Since I left San Diego I ve never thrown chairs or the food spread again he still has a flame in his heart and a flair to win Looking back on it I was wrong That s inexperience But I still come to the ballpark every day with that burning desire to win I hate to lose and that will never change

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