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The NBA's Global Empire Joshua K. Wright, 2025-02-21 During the 1992 Summer Olympics in Barcelona the Dream Team a collective of the National Basketball Association's top talent led by Michael Jordan Magic Johnson Larry Bird and Charles Barkley shook up the world as they amazed spectators and opponents on their way to winning gold Their success introduced the world to the NBA's charismatic superstars and their artistic brand of basketball Over the next two decades youth outside of America dreamed of becoming the next Michael Jordan Kobe Bryant and LeBron James The NBA took advantage of its popularity in China by forming lucrative television and streaming deals and opening training academies By the 2022-23 NBA season there were 109 international players from 39 countries a Canadian franchise and a league in Africa Today's best players are Africans Canadians and Europeans like Nikola Jokic and Victor Wembanyama This book presents the history of the NBA's ascension to a billion dollar global empire analyzing the globalization of American sports since the end of the Cold War and the dawn of the millennium How essential is globalization for the NBA to thrive in the 21st century Do the benefits outweigh the geopolitical controversies associated with being a global brand Is globalization responsible for a decline in American born NBA players and declining domestic popularity These questions and others are answered in this first treatment of the NBA's global reach

Sales and Revenue Generation in Sport Business David J. Shonk, James F. Weiner, 2021-10-21 The ability to generate sources of revenue continues to be the most important skill for individuals working in the sport industry *Sales and Revenue Generation in Sport Business* With HKPropel Access provides a comprehensive overview of the many ways in which sport organizations generate revenues and it teaches students the practical concepts they will need for success Going beyond theoretical concepts of sales and sales management the authors present an applied approach to revenue generation in sport the PRO method of sales PROspect PRObe PROvide PROpose PROtect Students will learn how this proven five step process for generating revenue is applicable across all avenues in sport business including ticket sales broadcasting and media revenue sponsorships corporate giving and foundation revenue fundraising and development grant writing concessions merchandising and social media The text covers how this sales strategy can be applied across the broad industry of sport from professional sport and intercollegiate and interscholastic athletics to amateur sport and organizations in recreational settings equipping students for meaningful careers with longer lasting success within any segment of the sport industry they enter Throughout the text themed sidebars provide examples of industry best practices and successful sales strategies Case studies in each chapter plus discussion questions enhance the learning experience Plus related online learning activities delivered through HKPropel offer practical interactive scenarios that will better prepare students to enter the sport industry Organized by function of revenue generation each section offers a video an interactive scenario activity that can be assigned by instructors and sales script templates that may be downloaded and edited for a specific application *Sales and Revenue Generation in Sport Business* is designed to give

students the practical knowledge they need to understand the sales process and how to successfully apply the PRO method of sales Armed with this foundational knowledge they will be better prepared to begin and succeed in a career in sport business

Note A code for accessing HKPropel is not included with this ebook but may be purchased separately **Sports Betting**

For Dummies Swain Scheps, 2020-06-30 The sports gambling book you can bet on Sports betting combines America's national pastime sports with its national passion gambling In the U S more than a third of the population bets on at least one sporting event every year With the recent lifting of the federal ban on sports gambling states are pushing legislation to take advantage of the new potential source of revenue The best sports betting books are data driven statistically honest and offer ways to take action Sports Betting For Dummies will cover the basics as well as delving into more nuanced topics You'll find all the need to know information on types of bets statistics handicapping fundamentals and more Betting on football basketball baseball and other sports Betting on special events such as the Superbowl or the Olympics Money management Betting on the internet With handy tips tricks and tools Sports Betting For Dummies shows you how to place the right bet at the right time to get the right payoff *Annual Report of the Federal Communications Commission on the Effect of Public Law 93-107, the Sports Antitrust Law, on the Broadcasting of Sold-out Home Games of Professional Football, Baseball, Basketball and Hockey*, 1975

National Basketball Association Franchises Frank P. Jozsa Jr., 2017-02-09 This book examines the development and organization of the NBA and its clubs how each club has performed in seasons and postseasons and to what extent each has prospered and succeeded as a business enterprise despite competition for market share from other types of entertainment Each chapter contains two core themes Team Performance and Franchise Business The former highlights how teams won division and conference titles and NBA championships while the latter analyzes and compares financial data including revenue gate receipts and operating income The book also explores such things as when each franchise organized and why it joined the NBA a brief profile of its current majority owner or ownership group records of teams special coaches and players attendances at home games and how their arenas rank as venues for fans This book explains why particular teams located in very large large mid-sized or small markets win more games and titles than others and when and how frequently this occurs In addition it provides ways to individually and by division or conference compare basketball franchises from a financial perspective

International Sports Law and Business Aaron N. Wise, Bruce S. Meyer, 1997-05-23 This comprehensive three volume set focuses on the legal and business aspects of sports in the United States and abroad The authors have presented the subject matter from a practical and pragmatic perspective yet with analytical precision and attention to fine points of detail This book is composed of five parts Part I deals with the law and business of sports in the United States with the primary emphasis on the legal aspects of professional sports Part II deals with the internationalization of sports from various perspectives principally North American team sports Part III explores the law and business of sports in 18 non U S jurisdictions subject matter hardly covered in other sources if at all Part IV treats

the legal and to some extent business aspects of broadcasting and sports both in the United States and in selected foreign jurisdictions Part V focuses upon sports marketing in its various forms in the United States as well as its international perspectives This easy to read work is unmatched in that it covers subjects not addressed or only tangentially addressed in other works presents insiders perspectives on the subject matter and focuses extensively on international aspects of sports law and business in connection with many different subjects Among its exhibits International Sports Law and Business includes a World League of American Football Standard Player Contract form a sample World League of American Football Acquisition and Operation Agreement Statute of Court of Arbitration for Sport and Regulations It also includes a comprehensive index

Agricultural Marketing and Price Analysis F. Bailey Norwood, Jayson L. Lusk, Derrell S. Peel, John M. Riley, 2021-12-20 Friendly and readable *Agricultural Marketing and Price Analysis* presents a comprehensive approach to agricultural price analysis agricultural market structures and agricultural marketing strategies The authors engage students with very little exposure to economics and with only a basic grasp of algebra The text utilizes a fresh approach and supplies thorough coverage of core topics as well as complex topics such as general equilibrium models game theory and econometrics It also provides an introduction to data analysis and incorporates many examples Supplemental materials are available for additional practice and further exploration Unique to the Second Edition is the inclusion of a chapter on consumer behavior and food preferences as well as relevant areas of research The authors introduce readers to the agricultural supply chain including forecasting and inventory management Succinct and approachable this text sets the stage for an enjoyable and effective learning experience

Intercultural Communication Kathryn Sorrells, 2020-12-09 Winner of the 2022 Textbook Excellence Award from the Textbook Academic Authors Association TAA *Intercultural Communication* Globalization and Social Justice introduces students to the study of communication among cultures within the broader context of globalization Author Kathryn Sorrells highlights history power and global institutions as central to understanding the relationships and contexts that shape intercultural communication Promoting critical thinking reflection and action the text s social justice approach equips students with the knowledge and skills to create a more equitable world through communication The Third Edition includes new case studies updated examples and statistics and expanded discussions on timely topics like the rise of ethnonationalism and white nationalism and the impact of new media on global communication

The Uses and Abuses of Weaponized Interdependence Daniel W. Drezner, Henry Farrell, Abraham L. Newman, 2021-03-02 How globalized information networks can be used for strategic advantage Until recently globalization was viewed on balance as an inherently good thing that would benefit people and societies nearly everywhere Now there is growing concern that some countries will use their position in globalized networks to gain undue influence over other societies through their dominance of information and financial networks a concept known as weaponized interdependence In exploring the conditions under which China Russia and the United States might be expected to weaponize control of information and

manipulate the global economy the contributors to this volume challenge scholars and practitioners to think differently about foreign economic policy national security and statecraft for the twenty first century The book addresses such questions as What areas of the global economy are most vulnerable to unilateral control of information and financial networks How sustainable is the use of weaponized interdependence What are the possible responses from targeted actors And how sustainable is the open global economy if weaponized interdependence becomes a default tool for managing international relations

Among the Braves Shibani Mahtani, Timothy McLaughlin, 2023-11-07 Through the eyes of two frontline journalists comes a gripping narrative history of the Hong Kong pro democracy movement centered around a cast of four core activists culminating in the 2019 mass protests and Beijing's brutal crackdown Hong Kong was an experiment in governance Handed back to China in 1997 after 156 years of British rule it was meant to be a carve out between hostile systems a bridge between communism and capitalism authoritarianism and liberal democracy One country two systems kept its media free its courts independent and its protests boisterous designed also to convince Taiwan of a peaceful solution to Beijing's desire for reunification Yet this formulation excluded Hong Kong's own people their future negotiated by political titans in faraway capitals In 2019 an ill conceived law spear headed by a sycophantic leader pushed millions to take to the streets in one of the most enduring protest movements the world has ever seen Xi Jinping responded with a draconian national security law that sought not only to end the demonstrations but quash the problem of Hong Kongers identity and desire for freedom Reverend Chu who believed Hong Kong had to carry the spirit of students at Tiananmen Square saw his silver haired comrades who birthed the city's modern pro democracy movement handcuffed and taken from their homes Tommy an art student radicalized into throwing Molotov cocktails watched braves like him brutalized by police before his own arrest prompted him to flee Finn epitomized the decentralized nature of the movement and its internet fueled victories but online anonymity couldn't stop his life from unravelling Gwyneth could predict her eventual fate when she chose to give up her career as a journalist to stand for election as an opposition candidate and did it anyway In **Among the Braves** Shibani Mahtani and Timothy McLaughlin tell the story of Hong Kong's past and what the sacrifices of its people mean for global democracy's shaky foundation

Secrets of Professional Sports Betting Michael Kochan, 2013-09-25 In addition to hard hitting specific strategies for recognizing opportunities and finding value you'll learn the mental aspects necessary for winning keeping records money management analyzing wagers and how to think differently from the average losing gambler Kochan includes over 50 real world examples of great bets 256 pages

Routledge Handbook of Sports Marketing Simon Chadwick, Nicolas Chanavat, Michel Desbordes, 2015-12-22 Sports marketing has become a cornerstone of successful sports management and business driving growth in sport organisations and widening fan bases Showcasing the latest thinking and research in sports marketing from around the world the Routledge Handbook of Sports Marketing goes further than any other book in exploring the full range of this exciting discipline Featuring contributions from world leading scholars

and practitioners from across the globe the book examines theories concepts issues and best practice across six thematic sections brands sponsorship ambush marketing fans and spectators media and ethics and development and examines key topics such as consumer behaviour marketing communications strategic marketing international marketing experiential marketing and marketing and digital media Comprehensive and authoritative the Routledge Handbook of Sports Marketing is an essential reference for any student or researcher working in sport marketing sport management sport business sports administration or sport development and for all practitioners looking to develop their professional knowledge

The Comprehensive Guide to Careers in Sports Glenn Wong, 2009 As more students enter the growing field of sports management there is a greater need for information informing them about their career choices Careers in Sports provides an overview of what students should consider and expect from the varied career options available to them This book answers the questions students are most likely to have including what courses they should take what areas are available to them what salary can they expect to earn after graduation and how they can get the job of their dreams In the highly competitive field of sports management it is important for individuals to prepare themselves well and to make the right decisions along the way Although there are no guarantees of success this book will increase students likelihood of finding success in the sports industry Encouraging research and realistic expectations this book has been developed by an author with many years of experience as a respected practitioner teacher and internship coordinator

The Oxford Handbook of American Sports Law Michael A. McCann, 2017-12-28 The Oxford Handbook of American Sports Law is a timely and engaging compilation of commentaries by leading experts on the most significant issues in US sports law The book blends analysis of historical and contemporary controversies with prescriptions for how courts and lawmakers can reconcile the competing interests of leagues owners and players The Handbook also establishes a foundation for future research on sports law issues As technology and social media alter the ways fans athletes and team officials interact legal doctrine will be challenged to adapt and the Handbook both forecasts these debates and outlines where the law may be headed

Historical Dictionary of Basketball John Grasso, 2010-11-15 In less than 120 years an activity invented by one man to alleviate winter boredom for a college gym class has evolved into a worldwide multi billion dollar enterprise It is impossible for Dr James Naismith basketball s inventor to have envisioned the extent to which his simple game would reach Without major changes to his original 13 rules basketball is now played in more than 200 countries by people of all ages Thanks to basketball players like Michael Jordan Earvin Magic Johnson Larry Bird LeBron James Kobe Bryant and Shaquille O Neal have become some of the most famous people in the world The Historical Dictionary of Basketball is a comprehensive account of all forms of basketball amateur professional men s women s Olympic domestic and international from its invention in 1891 through the present day This is done through a chronology an introductory essay an extensive bibliography and over 600 cross referenced dictionary entries on the people places teams and terminology of the game

A Brief History of Basketball in Brazil - From Amazonian

Playgrounds to Urban Courts Luckey Helms, 2024-07-26 Explore the lively history of basketball in Brazil with *A Brief History of Basketball in Brazil*. This book takes you from the sport's early days when it was brought by American missionaries in the 19th century to its place today as one of Brazil's most popular sports. Learn how basketball grew in Brazil becoming a major part of the country's culture and producing famous players who shine on the global stage. Read about the key moments and important people who shaped Brazilian basketball like the start of the Confedera o Brasileira de Basketball CBB and the international success of players such as Oscar Schmidt Hort ncia Marcari and Anderson Varej o. Discover stories of legendary teams historic games and the unique style of Brazilian basketball. See how grassroots programs and community efforts help develop young talent and promote inclusivity. With interesting stories and thorough research *A Brief History of Basketball in Brazil* shows how basketball has impacted Brazilian society and culture. Whether you love basketball study Brazilian history or are curious about sports this book is a compelling and informative read.

Middle Class Shanghai Cheng Li, 2021-05-11 The United States may be headed toward a disastrous conflict with China unless Washington updates its understanding of contemporary Chinese society. After four decades of engagement the United States and China now appear to be locked on a collision course that has already fomented a trade war seems likely to produce a new cold war and could even result in dangerous military conflict. The current deterioration of the bilateral relationship is the culmination of years of disputes disillusionment disappointment and distrust between the two countries. Washington has legitimate concerns about Beijing's excessive domestic political control and aggressive foreign policy stances just as Chinese leaders believe the United States still has futile designs on blocking their country's inevitable rise to great power status. Cheng Li's *Middle Class Shanghai* argues that American policymakers must not lose sight of the expansive dynamism and diversity in present day China. The caricature of the PRC as a monolithic Communist apparatus set on exporting its ideology and development model is simplistic and misguided. Drawing on empirical research in the realms of higher education avant garde art architecture and law this unique study highlights the strong constructive impact of bilateral exchanges. Combining eclectic human stories with striking new data analysis this book addresses the possibility that the development of China's class structure and cosmopolitan culture exemplified and led by Shanghai could provide a force for reshaping U S China engagement. Both countries should build upon the deep cultural and educational exchanges that have bound them together for decades. The author concludes that U S policymakers should neither underestimate the role and strength of the Chinese middle class nor ostracize or alienate this force with policies that push it toward jingoistic nationalism to the detriment of both countries and the global community. With its unique focus this book will enlighten policymakers scholars business leaders and anyone interested in China and its increasingly fraught relations with the United States.

Technology for Education and Learning Honghua Tan, 2012-02-15 This volume contains 108 selected papers presented at the 2012 international conference on Technology for Education and Learning ICTEL 2012 Macau China March 1 2 2012. The conference brought together researchers working in

various different areas of Technology for Education and Learning with a main emphasis on technology for business and economy in order to foster international collaborations and exchange of new ideas This proceedings book has its focus on Technology for Economy Finance and Education representing some of the major subareas presented at the conference

Sport Business Analytics C. Keith Harrison, Scott Bukstein, 2016-11-18 Developing and implementing a systematic analytics strategy can result in a sustainable competitive advantage within the sport business industry This timely and relevant book provides practical strategies to collect data and then convert that data into meaningful value added information and actionable insights Its primary objective is to help sport business organizations utilize data driven decision making to generate optimal revenue from such areas as ticket sales and corporate partnerships To that end the book includes in depth case studies from such leading sports organizations as the Orlando Magic Tampa Bay Buccaneers Duke University and the Aspire Group The core purpose of sport business analytics is to convert raw data into information that enables sport business professionals to make strategic business decisions that result in improved company financial performance and a measurable and sustainable competitive advantage Readers will learn about the role of big data and analytics in Ticket pricing Season ticket member retention Fan engagement Sponsorship valuation Customer relationship management Digital marketing Market research Data visualization This book examines changes in the ticketing marketplace and spotlights innovative ticketing strategies used in various sport organizations It shows how to engage fans with social media and digital analytics presents techniques to analyze engagement and marketing strategies and explains how to utilize analytics to leverage fan engagement to enhance revenue for sport organizations Filled with insightful case studies this book benefits both sports business professionals and students The concluding chapter on teaching sport analytics further enhances its value to academics

The State and Capitalism in China Margaret M. Pearson, Meg Rithmire, Kellee Tsai, 2023-06-29 China's contemporary political economy features an emboldened role for the state as owner and regulator and with markets expected to act in the service of party state goals How has the relationship between the state and different types of firms evolved This Element situates China's reform era political economy in comparative analytic perspective with attention to adaptations of its model over time Just as other types of economies have generated internal dynamics and external reactions that undermine initial arrangements so too has China's political economy While China's state has always played a core role in development over time prioritization of growth has shifted to a variant of state capitalism best described as party state capitalism which emphasizes risk management and leadership by the Chinese Communist Party CCP Rather than reflecting long held intentions of the CCP the transition to party state capitalism emerged from reactions to perceived threats and problems some domestic and some external These adaptations are refracted in the contemporary crises of global capitalism This title is also available as open access on Cambridge Core

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