



Mary Chao

Digital Marketing Specialist

Omaha, 2019-01-28

Ashley Alameda
Head of Marketing
Avanix, Inc.
2509 Hall Valley Drive
Omaha, NE 68102

Dear Ashley,

Two months ago, I hit a goal I never thought I'd reach. I pushed SEO traffic to 20 million monthly views. One year ago, traffic for our four sites—all of which I manage through a team of 25 employees—rested at just 4 million per month. Upper management challenged me to lead the team toward doubling our traffic. We hit that goal in just six months, blowing away our sales revenue forecasts in the process.

I know your main upcoming challenge will be to grow revenue from your new website. With over seven years of experience in SEO and social media marketing, and as someone who is passionate about staying on the leading edge of tech, I'm confident I can repeat the growth I achieved with XYZ as your new Digital Marketing Manager.

In my current position, I successfully lead creative strategy and internal development teams. Specifically, I have:

Skyrocketed Inbound Marketing ROI by 43%.
Reduced Cost Per Lead by 35%.
Boosted Landing Page Conversion Rates by 55%.

What impresses me most about your online marketing strategy is that you've managed to build a self-reliant team aligned with two basic key metrics only: traffic and conversions. This perfectly reflects my core professional values.

I'm adept at reading Google and user search intent, then translating that into measurable returns. Can we schedule a call to discuss ideas for growing your revenue by 25% in 2018?

Sincerely,
Mary Chao



Personal Info

Email

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Phone

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Address

4710 Oak Way
Omaha, NE 68102

LinkedIn

linkedin.com/in/mary.chao

Nba Preseason Cover Letter Usa

David Baud



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Introduction to Public Relations Janis Teruggi Page, Lawrence J. Parnell, 2020-09-11 Introduction to Public Relations Strategic Digital and Socially Responsible Communication presents a comprehensive introduction to the field of public relations PR with a focus on new media and social responsibility Recognizing that the shifts in technology business and culture require a fresh approach authors Janis Teruggi Page and Lawrence J Parnell show students how today's PR professionals create persuasive messages with modern technologies while working in line with the industry's foundations The authors balance this approach with a focus on understanding communication theory history process and practice and how all these concepts can be applied to strategic PR planning The Second Edition features new and refreshed content throughout including cases chapter opening scenarios and profiles of both young and senior practitioners with tips and career guidance for student success Included with this title The password protected Instructor Resource Site formally known as SAGE Edge offers access to all text specific resources including a test bank and editable chapter specific PowerPoint slides **1999**

Sports Collectors Almanac Sports Collectors Digest, Sports Collectors Digest Editors, 1999-03 A complete one stop sourcebook for all new issue cards in football basketball baseball hockey and motor sports Crisp photos make identifying cards fun and easy **Cousy** Bill Reynolds, 2010-05-11 Bob Cousy is one of the greatest figures in American sports history He was a first team All NBA player ten years in a row the MVP of the 1957 season He led the NBA in assists for eight straight years He played in six NBA championships with the Boston Celtics In a sense he was the first modern player and flashy playmaker the first improviser the first player to look inside the boundaries of a basketball court and see endless possibilities jazz musician as point guard To teammates coaches and opponents he was the greatest basketball player of all time But to millions of fans he was simply Cousy In Cousy His Life Career and the Birth of Big Time Basketball veteran sportswriter Bill Reynolds with the full cooperation of Bob Cousy reveals the man often called the Babe Ruth of basketball the dazzling athlete who brought showtime basketball to the NBA and changed the game forever Bob Cousy the originator of the behind the back dribble and the no look pass joined the Boston Celtics in 1950 when the fledgling NBA was still competing with rodeo and professional wrestling for column inches in the sports pages When Cousy retired thirteen years later the NBA had joined baseball and football as a premier American entertainment This absorbing portrait not only recounts Cousy's record breaking career but also reveals the superstar's little known personal life from his impoverished childhood in New York City when he was ironically cut from his high school basketball team in both his freshman and sophomore years to his eventful life after his playing career when he coached Boston College and the Cincinnati Royals in the NBA Readers will discover the mind of a man so tortured by the fear of failure that he had recurring nightmares walked in his sleep and developed a nervous tic Before Jerry West and Oscar Robertson before Kareem and Dr J before the Lakers brought showtime basketball to the national stage the Celtics dominated the NBA for more than a decade And Cousy was the team's biggest star As Reynolds examines the

inner workings of a truly one of a kind athlete Cousy His Life Career and the Birth of Big Time Basketball examines as never before an era of basketball largely unknown to modern fans with portraits of many of the NBA's vintage superstars such as Bill Russell Wilt Chamberlain and Elgin Baylor as well as perhaps the greatest basketball coach of all time the Boston Celtics Red Auerbach Fighting Illini Basketball News-Gazette,2000 The University of Illinois has fielded a basketball team since 1905 Over the years many memorable players have donned the orange and blue including Derek Harper Dave Downey Doug Altenberger Kendall Gill Eddie Johnson Ken Norman Kenny Battle Johnny Kerr Dike Eddleman and many more Coaches such as Doug Mills Lou Henson and Lon Kruger have led their teams to conference championships and postseason tournaments A Hardwood History chronicles the players and coaches who have shaped Illinois basketball history and the moments no Illini basketball fan can forget Employment Practices Decisions ,1987 *One Fantastic Ride* Adam Lucas,Steve Kirschner,Matt Bowers,2009-11-02 One Fantastic Ride is a behind the scenes portrait of the unforgettable journey to the University of North Carolina's 2009 basketball national championship the program's fifth NCAA Tournament title Adam Lucas Steve Kirschner and Matt Bowers were with the Tar Heels every step of the way interviewing coaches players and staff As the 2008-09 season opened national pundits widely considered the Tar Heels the hands down favorite to win the title But injuries to key players surprising midseason losses and formidable ACC competition made the ride bumpier than expected In the crucial last month of the season however a veteran team drew on their experience and subtle adjustments by coaches and players to achieve the goal they'd set for themselves after their disappointing defeat in the 2008 Final Four More than just a season in the life of a perennially excellent program this book captures the crowning achievement of a senior class that exemplified the proud tradition of Carolina Basketball both on and off the court They became the most decorated class in UNC Basketball history while enjoying every aspect of their Tar Heel experience With Thoughts for the Day taken directly from Carolina Basketball practice plans and more than 200 color photographs this book is a unique keepsake for fans everywhere Full of insights from players and coaches One Fantastic Ride takes an intimate look at how the Tar Heels pulled it all together to come out on top Federal Supplement ,1987 *Interdisciplinary Analyses of Professional Basketball* Till Neuhaus,Niklas Thomas,2024-01-03 This edited collection conceptualizes professional basketball not just as a sport but as an historically culturally and economically embedded entity The chapters analyse the fact that the sport of basketball contains alternative logics that can easily clash and by treating professional basketball as the negotiation place of these multiple demands ideas and logics the editors have identified three areas in which these clashes manifest the realization of the game the cultural impact of professional basketball and the global outreach of professional basketball The book is explanatory and qualitative offering new perspectives and touching on topics including gender diversity racism and minority experiences within professional basketball As such it will be of interest to sport sociologists as well as those researching the history of sport sports marketing and cultural studies *Elevated* Harvey Araton,Jeff Van Gundy,2019-04-16 Howard Beck Marc Stein

Jonathan Abrams Chris Broussard Ira Berkow George Vecsey Mike Wise Selena Roberts Lee Jenkins All have graced the pages of The New York Times entertaining readers with their probing coverage of the N B A a stage on which spectacular athletes perform against a backdrop of continuous social change Now their work and more is collected in a new volume edited and annotated by Hall of Fame honoree Harvey Araton tracing basketball s sustained boom from Magic and Bird to the present Elevated provides a courtside seat to four decades of professional basketball Both the iconic moments and those quieter but no less meaningful times in between are here from Wise riding around Los Angeles with a young Kobe Bryant on the eve of his first All Star Game to Stein declaring Giannis Antetokounmpo s unspeakable greatness to the world in a riveting profile Rather than simply preserving the past Elevated reexamines and further illuminates hoops history This expertly curated collection features exclusive new writing by Araton and postscripts from the original journalists revealing candid exchanges with NBA greats that didn t make the original newspaper edit and tracing the rise of a worldwide phenomenon from a contemporary vantage point

Killer Crossover Tim Hardaway, 2025-11-11 Considered one of the best point guards of his generation Tim Hardaway was a polarizing figure on the basketball court Known for his distinguished college career at UTEP Hardaway was selected in the first round of the 1989 NBA Draft by the Golden State Warriors He soon became a household name In Killer Crossover Hardaway shares stories from his tough upbringing in Chicago through his collegiate career and to the NBA As a part of Run TMC with fellow Warriors Mitch Richmond and Chris Mullin he immediately established himself as one of the top players on the hardwood Joining the Miami Heat in 1996 and along with teammates Alonzo Mourning Dan Majerle and Jamal Mashburn to name a few he would become a main protagonist in one of the most contentious rivalries in all of basketball against the New York Knicks A master trash talker and one of the best ball handlers Hardaway shares what it was like playing basketball in the nineties against some of the greatest to ever play the game including future Hall of Famers Michael Jordan Shaquille O Neal Patrick Ewing and Reggie Miller Never shy to speak his mind Tim Bug pulls back the curtain on the blood sweat and tears that went into becoming one of the most feared guards in the game and a future Hall of Famer But with the good comes the bad as Hardaway opens up about his hurtful and anti gay comments in 2007 and how a single radio interview turned his life upside down Though knocked down and painted as a hateful person he adapted his crossover mentality to humbling himself and learning from his mistakes Doing so he became a proponent for the LGBTQ community working closely with The Trevor Project and The YES Institute as well as being the symbolic first signer of a petition to overturn Florida Amendment 2 allowing same sex marriage in the state of Florida Killer Crossover is not just a basketball biography It is the story of a man who worked his way from humble beginnings to becoming an All Star at the highest level not to mention a father to a future NBA standout as well as all the trials and tribulations that come along with being one of the best in the game

Heads of State Mark Hostutler, 2010-11-29 The history of basketball spans more than a century from its humble origin as a simple diversion during the harsh winters in America to today s

perennial rim rattling show of international renown Throughout the last 60 years Pennsylvania has been at the forefront of the sports evolution supplying the world with a steady stream of stars from Wilt Chamberlain to Kobe Bryant who have proven to be some of the best to ever play the game In Heads of State Pennsylvanias Greatest High School Basketball Players of the Modern Era sportswriter Mark Hostutler sizes up the commonwealth to rank its 500 most accomplished scholastic players from 1950 2010 With input from Sonny Vaccaro Howard Garfinkel and other hoops cognoscenti the author canvassed the Keystone State conducting hundreds of hours of research and interviews to assemble a list that is sure to stir passionate debate within an already buzzing community of roundball fans Hostutlers unique compilation highlights the exploits of Billy Owens Tom McMillen Gene Banks Tyreke Evans Donyell Marshall Jameer Nelson Geoff Petrie and several others as they reminisce about their achievements as teenagers on the hardwood Wonderfully crafted and jam packed with information the book is perfect for hard core fans stat junkies or anyone in search of a good read **The Fix Is In** Brian Tuohy,2010-04-01

Professional sports in America it s all about fair play and the goal of winning championships At least that s the spin But could it be a massive showbiz operation filled with greedy owners crooked referees and coddled players all with the unstated goal of grabbing as much money as possible Author Brian Tuohy provides a full sourced saga of the corruption that has infected the storied histories of the NBA MLB NFL NHL and NASCAR With reality obscured by a complacent and often complicit sports media The Fix Is In shines a light on a hidden history of clandestine arrangements between television networks and sports leagues all against a background of drinking drugging and crime Finally here s a book that unflinchingly examines the sordid underbelly of the American sports industry Brian Tuohy maintains the website thefixisin net and is a frequent contributor to the CBS Sports website bleacherreport com where he chronicles sports scandals and conspiracies as the stories break Brian has been interviewed by The New York Times ESPN Fox Sports and The Power Hour radio program

Leveraging Brands in Sport Business Mark P. Pritchard,Jeffrey L. Stinson,2013-08-15 This edited text compiles advanced material relating to strategy and marketing in the field of sports business Featuring contributions from experts across the sports business field the book approaches strategy from the standpoint of managing and marketing a brand With integrated current day examples highlighting practices and issues as well as real world applied video cases this book is ideal for marketing students and sports business practitioners looking to gain strategic insights into the industry **USA Today Index** ,1996 The Washington Post Index ,1999 **Race and Sports** Rachel Laws Myers,2021-01-19 This work is a

welcome compilation that will be of use to anyone interested in the impact of race in sports and on society as a whole Booklist This all in one resource provides a wide ranging overview of the history of race relations in American sports from the nation s decades of segregation to today s thoroughly integrated teams and sports It explores the history of minority involvement in sports at every level the barriers broken the stereotypes that have been shattered and the challenges that many athletes of color still face The volume opens by providing extensive background on the topic of race and sports in

American history before moving on to an extended discussion of specific controversies problems and events related to race and sports Essays from a range of perspectives on the intersection of sports and race are featured as well as biographical profiles of notable individuals and organizations from Colin Kaepernick to Simone Biles Other features include a detailed chronology of events an annotated bibliography of sources for further study and a glossary of terms

Compendium of Professional Basketball Robert Bradley, 1999

The Winning Tradition Bert Nelli, Steve Nelli, 2014-07-15 In its 95 year history the Kentucky Wildcats have won more games than any other college basketball team Their winning percentage is the highest in the country They share the record for the most 20 win seasons They are second in all time number one rankings And despite no longer holding the record for winningest coach Adolph Rupp will always be a giant in the pantheon of college basketball When *The Winning Tradition* first appeared in 1984 it was the first complete history of the Wildcat basketball program Bert Nelli pointed out that contrary to the accepted mythology Adolph Rupp arrived at a program already strong and storied Nor did Rupp bring an entirely new style of play to the Bluegrass Instead he adopted and perfected that of his predecessor John Mauer What Rupp did bring was an ability to charm the news media and a fierce determination to turn out winning teams making him the undisputed Baron of Basketball This new and expanded edition of *The Winning Tradition* brings the history of Kentucky basketball up to date Nelli and his son Steve turn the same unflinching gaze that characterized the honesty of the first edition on the scandals that marred Eddie Sutton's tenure the return to glory under Rick Pitino and a full accounting of Tubby Smith's history making first year The start of basketball season is welcomed in the Bluegrass with an unmatched enthusiasm and intensity Each year brings a new team new stars and new glory Other books have documented individual seasons individual players or individual coaches But *The Winning Tradition* remains the only complete and authoritative history of the most celebrated college basketball program in the world A book no fan can afford to be without *The Winning Tradition* brings alive the agonies frustrations and glories of each season of Kentucky basketball from the first team fielded by women to the surprising victory in the 1998 NCAA tournament

Cinderella Michael Litos, 2008-02-01 The NCAA tournament has always been an enormous spotlight for the underdog Bracket-clenching fans root for teams from smaller schools to upset the elite squads and score an unexpected win on their tournament sheet if they picked them that is And normally that's all the fans expect one or two incredible upsets But in 2006 the underdogs broke through *Cinderella* is an inside look at the NCAA's mid-major basketball programs which fight for one shot to battle the elite teams for the national championship The rise of mid-majors has been one of the most thrilling sport stories of the past few years and it's only getting bigger Michael Litos spent the 2005-06 season on the frontlines of the Colonial Athletic Association home of such mid-major standouts as Old Dominion Hofstra and George Mason With complete access to coaches and players he found incredible tales of pressure and passion He saw coaches and players struggling to put together a championship drive in spite of uncompromising schedules and half-filled arenas And he was there when the ultimate

underdog turned the world of college basketball upside down George Mason's historic run to the Final Four In what was dubbed The Year of the Mid major Cinderella delivers the ultimate look at what it means to be an underdog and how the sport of college basketball is being transformed In the last great league of amateur athletes this is the story those who play for the love of the game and the thrill of achieving the unbelievable **The New York Times Index** ,2008

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religious or sacred observance a solemn rite a marriage ceremony formal observances or gestures collectively ceremonial
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give verbal consent to the marriage you may exchange rings optional and vows solemniser will pronounce you husband and
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