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Popular Music in a Digital Music Economy Tim J. Anderson, 2013-12-17 In the late 1990s the MP3 became the de facto standard for digital audio files and the networked computer began to claim a significant place in the lives of more and more listeners. The dovetailing of these two circumstances is the basis of a new mode of musical production and distribution where new practices emerge. This book is not a definitive statement about what the new music industry is. Rather it is devoted to what this new industry is becoming by examining these practices as experiments dedicated to negotiating what is replacing an object-based industry oriented around the production and exchange of physical recordings. In this new economy constant attention is paid to the production and licensing of intellectual property and the rise of the social musician who has been encouraged to become more entrepreneurial. Finally every element of the industry now must consider a new type of audience: the end user and their productive and distributive capacities around which services and musicians must orient their practices and investments. *Billboard*, 2011-04-02 In its 114th year *Billboard* remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform. *Billboard* publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends.

Create, Produce, Consume David Bruenger, 2019-10-08 *Create Produce Consume* explores the cycle of musical experience for musicians professionals and budding entrepreneurs looking to break into the music industry. Building on the concepts of his previous book *Making Money Making Music* David Bruenger provides readers with a basic framework for understanding the relationships between the artist and audience and the producer consumer by examining the methods underlying creation production reception and creation consumption compensation. Each chapter offers a different perspective on the processes and structures that lead listeners to discover experience and interact with music and musical artists. Through case studies ranging from Taylor Swift's refusal to allow her music to be streamed on Spotify to the rise of artists supported through sites like Patreon Bruenger offers highly relevant real world examples of industry practices that shape our encounters with music. *Create Produce Consume* is a critical tool for giving readers the agile knowledge necessary to adapt to a rapidly changing music industry. Graphs tables lists for additional reading and questions for further discussion illustrate key concepts. Online resources for instructors and students will include sample syllabi lists for expanded reading and more.

Research Handbook on Global Capital Markets Law Iris H.-Y. Chiu, Iain G. MacNeil, 2023-06-01 This *Research Handbook* is a one-stop resource on global capital markets and the laws that regulate them. Featuring contributions from leading global experts the *Research Handbook* delves into a range of issues including investment products such as equity finance sustainable finance fintech impact investing and private equity. It also provides analysis on institutional and procedural issues such as large and small companies capital formation the roles of institutional shareholders and information providers and the practices and regulation of financial trading markets. **Starting Your Career as a Musician** Neil

Tortorella,2013-04-04 Whether you dream about becoming a rock star or a sought after talent playing local gigs Starting Your Career as a Musician will guide you along the path to success Author Neil Tortorella explores the myriad opportunities in music today and details proven strategies for seeking them out He reveals the common pitfalls and traps that are often encountered and provides aspiring musicians with time tested advice on how to avoid them Jam packed with the practical know how you need for success in the music business Starting Your Career as a Musician is brought to life and made easy to grasp through the wisdom and experiences shared by numerous working musicians While it won t show you how to be a better musician this indispensable guide will teach you how to make a living with your music promote yourself or your band get booked and maximize additional revenue streams *Making Money, Making Music* David Bruenger,2016-09-06 Musical experience as transaction Transience to permanence The rise of commercial markets Media revolutions Convergence and crossover Massification Scaling and selling live performance Visual media Artists audiences and brands Digitization State of the art

Taylor Swift: In Her Own Words Helena Hunt,2025-03-04 An updated and expanded collection of more than 350 quotes from Taylor Swift pop culture icon and one of the bestselling musicians of all time Part of the In Their Own Words series This collection of quotes curated from Swift s numerous public statements interviews op eds social media posts and more has been updated to include Swift s thoughts on all her latest record breaking achievements new music new ventures and an iconic tour It s a comprehensive picture of her meteoric rise to the top her ever savvy business sense and her increasingly vocalized perspective on the music world and beyond Swift s catchy chart topping songs have propelled her to become one of the bestselling musicians of all time In the nearly two decades she s been making music she has amassed enough power to buck the norms of an industry notorious for controlling the images of its often very young female artists Through an unprecedented record deal she has championed the rights of artists to earn fair royalties and through social media she has inspired tens of thousands of fans to register to vote She has also earned the status of feminist icon due to her vocal stance against gender inequality in the music industry and her empowerment of young women through her music and public actions Since the release of the first edition of Taylor Swift In Her Own Words in 2019 Swift s achievements have continued to soar She has released four more critically acclaimed albums that broke streaming records and won multiple Grammy Awards In 2023 she embarked on the historic Eras Tour which shattered records for the highest grossing tour in history and culminated in a movie that became the highest grossing concert film of all time Swift s activism and business acumen have earned her spots on both Forbes s Most Powerful Women and Time s 100 Most Influential People lists Now for the first time you can find her latest most inspirational thought provoking quotes in one place

Globalization and Media in the Digital Platform Age Dal Yong Jin,2025-08-04 An empirically rich and student friendly book in which global media expert Dal Yong Jin discusses the nexus of globalization digital media and popular culture and provides an essential introduction to the shifting media ecology of the early 21st century Offering an in depth look at globalization processes as

they relate to the global media this second edition maps out the increasing role of digital platforms as they continue to shift the contours of globalization This book introduces core theoretical concepts such as cultural imperialism platform imperialism and soft power that can be critically applied to a broad range of contemporary media policies practices movements and technologies in different geographic regions of the world with a view to determining how they shape and are shaped by globalization Fully updated throughout this second edition explores new critical issues such as the impact of COVID 19 and the growth of artificial intelligence AI in cultural production emphasizing the ever increasing role digital platforms play in the globalization process It also introduces new theoretical frameworks for understanding globalization such as transnational proximity End of chapter discussion questions prompt further critical thinking and research An essential book for students of digital media global media and globalization that want to understand the increasing impact of AI and digital platforms on global media and culture in the digital platform era

Monetizing Entertainment Larry Wacholtz, 2016-11-03 Monetizing Entertainment An Insider s Handbook for Careers in the Entertainment Music Industry offers a thorough guided exploration of the current state of the industry with an emphasis on trends in copyright digital streaming and practical advice for developing a career as an artist technician or industry executive This book investigates a variety of topics within the entertainment and music industry ranging from traditional and emerging business models to intellectual property rights to the creative destruction happening currently The book strategically outlines the existing gaps that make being successful as an artist a dynamic interaction between creativity and business This book includes the following An overview of the creative destruction process that has destroyed some of the old business models and created a number of career options A look at innovative entrepreneurial career options A step by step examination for both creative and business professionals of the administrative and financial structures of the industry Detailed analysis of trends and topics shaping the current entertainment and music industry drawn from insiders perspectives and other contemporary resources An accompanying website www.routledge.com/cw/wacholtz hosting case studies videos data infographics and blog posts on business models is the perfect companion to this authoritative resource

Web Marketing for the Music Business Thomas William Hutchison, Tom Hutchison, 2013 Interested in promoting selling and distributing music online Have the website but not sure what to do next Web Marketing for the Music Business is designed to help develop the essential Internet presence needed for effective promotion sales and distribution Author Tom Hutchison provides instructions on how to set up a website as well as how to use the Internet to promote you or your client and the website Includes information on maximizing your site to increase traffic online grassroots marketing tactics that will advance your career and how to best utilize social networking sites such as Facebook and Twitter The accompanying website will keep you up to date with online resources for web support The author s blog is continuously updated to include the latest breaking techniques for promotion Provides instruction on promoting both music and the artist on the Internet showing how to develop maximum online exposure Offers guidance in

website development to save money by getting the site up and running right the first time Understand how the Internet is used by experts in the music business benefit from their experience to make the Internet a tool that works for you

Innovation in Music II R Hepworth-Sawyer, J Hodgson, R Toulson, J L Paterson, 2016 The music industry is a rapidly evolving field with new creative approaches and technological advances combining to catalyse and inspire innovations Innovation in Music 2015 InMusic 15 was an international conference organised by KES International and hosted by Anglia Ruskin University over the 7th to 9th June 2015 in Cambridge UK Innovation in Music broadly represents all aspects of innovation in the field of music particularly encompassing music performance audio technology music production and the commercial music industries The conference acted as a forum for industry experts and professionals to mix with researchers and academics to report on the latest advances and exchange ideas Award winning industry experts including David Wrench Tim Exile Peter Jenner Mandy Parnell Gary Bromham Bryan Martin and Simon Gogerly contributed to the conference keynote presentations This volume includes articles developed from presentations delivered

Music Business Handbook and Career Guide David Baskerville, Tim Baskerville, Serona Elton, 2022-11-16 The Thirteenth Edition of this powerhouse best selling text maintains its tradition as the most comprehensive up to date guide to the music industry in all of its diversity Readers new to the music business and seasoned professionals alike will find David Baskerville Tim Baskerville and Serona Elton's handbook the go to source regardless of their specialty within the music field Music Business Handbook and Career Guide is ideal for introductory courses such as Introduction to the Music Business Music and Media and other survey courses as well as more specialized courses such as the Record Industry Music Careers Artist Management and more The fully updated Thirteenth Edition includes a comprehensive discussion of the streaming revolution where this predominant form of music consumption stands today and is heading in the future Rapid changes in music licensing are addressed and how they impact creators musical work performance licensing compulsory and negotiated mechanicals and sound recording licenses The new edition also analyzes the changing picture of music video and shows how music video has been upended by on demand streaming Lastly there is all new coverage of COVID 19 and how the concert industry has been impacted as well as digital advances that have been made

[ZALES](#) Janbi Varoka, 2025-04-10 ZALES The Next Gen Sales Playbook isn't a typical sales guide it's a mindset shift Built for the modern world this book reimagines what it means to sell connect and lead in an age defined by speed authenticity and global complexity ZALES is a fresh human first framework forged from two decades of real world deals across five continents It blends timeless sales truths with cutting edge insights in psychology culture tech and customer experience designed for future ready professionals who don't just chase budgets but build lasting impact Inside you'll unlock Blending new sales techniques it offers a powerful framework to connect close and lead with purpose This is your competitive edge for the future of sales How to lead with empathy and sell with edge Culture smart strategies for closing across borders High trust storytelling that moves hearts and metrics Why Gen Z buyers demand more

and how to deliver Whether you re a sales rookie a rising manager or an executive rewriting the rules ZALES gives you the blueprint to thrive This isn t just a playbook it s your competitive advantage in the modern sales arena

Direct Licensing and the Music Industry Ivan L Pitt,2015-10-13 This book discusses the economics of the music industry in the context of the changing landscape brought about by innovation technological change and rapid digitization The ability of digital technology to reduce the transaction costs of music copyright licensing has all but destroyed the traditional media business models of incumbent Performance Rights Organizations PROs music publishers record labels and radio and television stations In a climate where streaming services are rapidly proliferating and consumers prefer subscription models over direct ownership new business models such as direct licensing are developing This book provides an overview of the economics of the traditional music industry the technology induced changes in business models and copyright law and the role of publishers copyright holders and songwriters in the emerging direct licensing model In Part One the author examines the economic aspects of direct licensing as an alternative to the traditional blanket license for copyrighted musical compositions with an emphasis on the often monopolistic nature of PROs In Part Two the author focuses on the music publisher and the role direct licensing and competition may play in the changing business models in the music industry and the potential benefits this may bring to copyright holders such as songwriters To compliment this model the author proposes a maximum statutory fixed rate for musical performances to further streamline the royalty process especially where distributors such as Google and YouTube are concerned This book adds to the growing body of literature on the economics of music licensing in the digital age It will be useful to those in the fields of economics and law as well as music executives musicians songwriters composers and other industry professionals who are interested in understanding how technology innovation and competition have reshaped the music industry

Policies and Challenges of the Broadband Ecosystem in Japan Toshiya Jitsuzumi,Hitoshi Mitomo,2022-02-22 This book shows how telecom broadcast and Internet researchers as well as experts from Japan s leading mobile operators interpret analyze and evaluate the emerging phenomenon of the Japanese broadband ecosystem The broadband ecosystem as it rapidly changes against the backdrop of swift technological progress is forcing major changes in the existing socioeconomic framework and generating many policy issues that require discussion The book aims to provide a theoretical and practical framework for policymakers to address these issues from a broader perspective than has been available in the past The topics addressed in this book cover sharing of 5G infrastructure online platform regulation diffusion of autonomous driving content industry trends and use cases of 5G capacity development for AI ride hailing service smartphone games the right to be forgotten and the economic value of personal information Although this book cannot provide definitive answers to all these recently emerging and rapidly changing issues it does provide important guidance for evidence based discussion involving policymakers and researchers working on these issues It is also recommended for graduate students who want to enter this challenging field of policy discussion

Entrepreneurship, Innovation, and

Technology Oswaldo Lorenzo, Peter Kawalek, Leigh Wharton, 2023-08-08 The combination of entrepreneurship innovation and technology has become the source of disruptive business models that transform industries and markets The integrative understanding of these three drivers of today's economy is fundamental to business Entrepreneurship Innovation and Technology aims to connect core models and tools that are already created by well known authors and scholars in order to deliver a unique guide for building successful business models through the adoption of new technologies and the use of effective innovation methods The book goes through the entrepreneurial lifecycle describing and applying core innovation models and tools such as the business model canvas lean startup design thinking customer development and open innovation while taking into consideration disruptive technologies such as mobile internet cloud computing internet of things and blockchain Finally the book describes and analyzes how successful cases have been applying those models and technologies With the mix of an academic and practitioner team this book aims to go against the grain by its positioning of entrepreneurship in the modern technology economy This book will prove to be a vital text for any student specialist or practitioner looking to succeed in the field

Ethics and Technology Herman T. Tavani, 2016-01-11 Ethics and Technology 5th Edition by Herman Tavani introduces students to issues and controversies that comprise the relatively new field of cyberethics This text examines a wide range of cyberethics issues from specific issues of moral responsibility that directly affect computer and information technology IT professionals to broader social and ethical concerns that affect each of us in our day to day lives The 5th edition shows how modern day controversies created by emerging technologies can be analyzed from the perspective of standard ethical concepts and theories

Musicking in Twentieth-Century Europe Klaus Nathaus, Martin Rempe, 2020-12-16 Music has gained the increasing attention of historians Research has branched out to explore music related topics including creative labor economic histories of music production the social and political uses of music and musical globalization This handbook both covers the history of music in Europe and probes its role for the making of Europe during a long twentieth century It offers concise guidance to key historical trends as well as the most important research on central topics within the field

The Subscription Boom Adam Levinter, 2019-10-08 In this clear and informed guide to the business model that's set to dominate twenty first century commerce Adam Levinter makes a compelling case that the phenomenal success of companies like Amazon Netflix Spotify and Salesforce wouldn't be possible without the foundation they all have in common subscription A surge of subscription boxes in 2012 earned buzz for offering everything from razors to meal kits to underwear since then the model has proven to be adaptable profitable and resilient even as many traditional retailers struggle to stay relevant in the digital economy Levinter takes a close look at the leaders of the subscription economy to pinpoint the essential elements of the model and prove that while the basic concept may be as old as magazines the ubiquity of the internet is enabling a new way for businesses to scale and succeed The Subscription Boom shows that the appeal to both customers and businesses makes subscription a smart play for virtually any business

Global Business Today Global Edition 8e Charles Hill, 2014-09-16 Global Business Today has been developed specifically to meet the needs of international students of business. Written in a refreshing, informative, and accessible style, it has become the most widely used text in the International Business market with its comprehensive and up-to-date contents, focus on managerial implications and application of international business concepts, and incorporation of ancillary resources that enliven the text and make it easier to teach. In addition to boxed material which provides insightful illustrations in every chapter, interesting anecdotes have been carefully weaved into the narrative of the text to engage the reader. Enhancements to the Global Edition include New Country Focus boxes that provide background on the political, economic, social, or cultural aspects of countries grappling with an international business issue to help raise students' awareness of how national and geographic differences affect the conduct of international business, such as Corruption in the Philippines and the Export Processing Zone Authority of Pakistan. New Management Focus boxes that provide lively illustrations of the relevance of chapter material for the practice of international business, including Patenting Basmati Rice and Expatriate Managers. New Perspective boxes that provide additional context for chapter topics, such as Market Economy in China, Australian SMEs Embrace the Chinese Currency, and Global Variations in Ownership Structure.

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