

iPhone SE

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₹ 26,000
32GB

₹ 35,000
128GB



4-inch
1136x40px

A9 Chip
Dual-Core
1.84 GHz

2GB
RAM

12MP
Rear Camera

1.2MP
Front Camera

iPhone 6s

₹ 41,550
32GB

₹ 50,660
128GB



4.7-inch
1334x750px

A9 Chip
Dual-Core
1.84 GHz

2GB
RAM

12MP
Rear Camera

5MP
Front Camera

iPhone 6s PLUS

₹ 50,740
32GB

₹ 59,860
128GB



5.5-inch
1920x1080px

A9 Chip
Dual-Core
1.84 GHz

2GB
RAM

12MP
Rear Camera

5MP
Front Camera

iPhone 7

₹ 50,810
32GB

₹ 59,910
128GB



4.7-inch
1334x750px

A10 Chip
Quad-Core
2.34 GHz

2GB
RAM

12MP
Rear Camera

7MP
Front Camera

iPhone 7 PLUS

₹ 61,060
32GB

₹ 70,180
128GB



5.5-inch
1920x1080px

A10 Chip
Quad-Core
2.34 GHz

3GB
RAM

12MP+12MP
Rear Camera

7MP
Front Camera

iPhone 8

₹ 66,120
64GB

₹ 79,420
256GB



4.7-inch
1334x750px

A11 Chip
Hexa-Core
Bionic

2GB
RAM

12MP
Rear Camera

7MP
Front Camera

iPhone 8 PLUS

₹ 75,450
64GB

₹ 88,750
256GB



5.5-inch
1920x1080px

A11 Chip
Hexa-Core
Bionic

3GB
RAM

12MP+12MP
Rear Camera

7MP
Front Camera

iPhone X

₹ 92,430
64GB

₹ 1,05,720
256GB



5.8-inch
2436x1125px

A11 Chip
Hexa-Core
Bionic

3GB
RAM

12MP+12MP
Rear Camera

7MP
Front Camera

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knowledge of the dynamics of setting price in a networked global context and enables academics and professionals to have a clear understanding of the principle and practice Dr Xinping Shi Associate Professor of Information and Operations Management Hong Kong Baptist University Hong Kong SAR China Getting the pricing of products and services right is challenging and difficult It is more complicated in a globalized world and further challenging when it is across different types of economies This book will offer guidance in setting and negotiating prices for trading across borders and on the digital platform and will prove useful for practitioners and students I highly recommend the book Professor Vincent XG Qi PhD FRAI Wolfson College University of Cambridge Marcel Mauss Chair Distinguished Professor of Global Supply Chain Management and Business Anthropology Anshan Normal University in China Contents PART 1 PRICING BASICS Chapter 1 PRICING IN FOCUS Chapter 2 THE ECONOMICS OF PRICING Chapter 3 CUSTOMERS PRICE PERCEPTION Chapter 4 PRICES COSTS AND PROFIT Chapter 5 METHODS OF PRICE SETTING PART 2 STRATEGIES AND TACTICS OF PRICING Chapter 6 PRICING STRATEGY Chapter 7 PRODUCT LIFE CYCLE PRICING Chapter 8 DYNAMIC PRICING Chapter 9 PRODUCT LINES PRICING Chapter 10 PRICE BUNDLING PART 3 INTERMEDIARY PRICING Chapter 11 PRICING ACROSS THE MARKETING CHANNELS Chapter 12 RETAIL AND WHOLESALE PRICING Chapter 13 PRICING IN INTERNATIONAL MARKETS Chapter 14 SUCCESSFUL PRICE NEGOTIATIONS Bibliography Index Product Details ISBN 9781910781944 Publisher Transnational Press London Published 23 May 2018 Language English Pages 320 Interior Ink Black white Weight approx 0 65 kg Dimensions approx 18 9cm wide x 24 59cm tall

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