

Jason Morales

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Detail-oriented Warranty Manager with 5+ years of experience reducing warranty costs and improving claim processing. Strong track record streamlining warranty operations while maintaining excellent vendor relations. Known for implementing data tracking systems that cut processing time by 43% and reduced claim rejections by nearly a third. Looking to leverage analytical and leadership skills in a manufacturing environment.

PROFESSIONAL EXPERIENCE

Warranty Manager | Northland Manufacturing, Inc. | Minneapolis, MN | January 2021 - Present

- Lead a team of 6 warranty specialists processing 1,200+ monthly claims across 4 product lines
- Decreased average claim processing time from 12 days to 6.8 days by redesigning workflow and implementing new tracking system
- Saved \$278K annually by identifying recurring failure patterns and collaborating with engineering to resolve root causes
- Negotiated more favorable warranty terms with 3 key suppliers, resulting in 22% reduction in parts replacement costs
- Created monthly warranty performance reports for executive team, highlighting trends and cost-saving opportunities

Warranty Coordinator | Minnesota Equipment Supply | St. Paul, MN | March 2019 - December 2020

- Managed warranty claims for agricultural and construction equipment, processing ~400 claims monthly
- Reduced warranty claim rejections by 31% through improved documentation standards and staff training
- Collaborated with service technicians to ensure proper diagnosis and repair documentation
- Recovered \$142K in previously denied claims by developing a systematic approach to appeals

Customer Service Specialist | Midwest Parts & Service | Bloomington, MN | June 2018 - February 2019

- Handled customer inquiries regarding product warranties and return policies
- Assisted warranty department during peak periods, gaining initial experience with claims processing
- Maintained 94% customer satisfaction rating while resolving complex warranty issues

EDUCATION & CERTIFICATIONS

Bachelor of Business Administration - Supply Chain Management | University of Minnesota - Twin Cities, 2018

Certifications: • Warranty Management Certification (WMC) - Warranty Chain Management, 2020 • Certified Warranty Professional - Warranty Week, 2022 • Six Sigma Green Belt - American Society for Quality, 2021

SKILLS

- Warranty Claims Processing
- Supplier Negotiations
- Root Cause Analysis
- Warranty Cost Reduction
- Team Leadership
- SAP Warranty Module
- Microsoft Excel (advanced)
- Claims Documentation
- Warranty Policy Development

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The Resume Handbook Arthur D Rosenberg, 2007-11-01 Only one interview is granted for every 250 resumes received With The Resume Handbook you can make sure yours is the one on top Your resume has one purpose to obtain an interview In order to create an interview winning resume you need to know what to say and how to say it and The Resume Handbook will show you how The book focuses on three major objectives Organization Give your resume structure and visual impact to immediately capture attention The Basics What to include and what to leave out so you don't turn off the reader Accomplishments Present yourself as a highly motivated achiever Now in its fifth edition The Resume Handbook features thirty seven of the best resumes ever written and provides no nonsense advice for making your resume stand out from the crowd *Worldwide Ship and Boat Repair Facilities* James Laurence Pelletier, 1997 **Deep-draft Vessel Owners, Foreign** James Laurence Pelletier, 1996 **"Shallow-draft Vessel Owners Foreign"** James Laurence Pelletier, 1996

New York Magazine, 1992-04-13 New York magazine was born in 1968 after a run as an insert of the New York Herald Tribune and quickly made a place for itself as the trusted resource for readers across the country With award winning writing and photography covering everything from politics and food to theater and fashion the magazine's consistent mission has been to reflect back to its audience the energy and excitement of the city itself while celebrating New York as both a place and an idea **Resume Handbook (3rd)** Arthur D. Rosenberg, David V. Hizer, 1996 Now with more than 250 000 copies of previous editions sold this bestseller shows exactly how to write direct no nonsense resumes that attract jobs This third edition presents sample resumes and letters that have been updated to reflect important changes in today's job market

Worldwide Cruise Ships, and Inland and Coastal Waterways Entertainment Vessels Directory James Laurence Pelletier, 1999 **Flying Magazine**, 1971-12 **Resumes that Mean Business** David R. Eyler, 1990 Guide to writing resumes Includes 75 annotated resumes with the features employers like best and word processing tips **Resume Handbook 4th Edition** Arthur D Rosenberg, David V. Hizer, 2003 A guide to writing great resumes presents sample resumes for unique situations new technology for creating resumes and advice on how to take advantage of the hottest trends in the market **The Software Catalog. Business Software**, 1985 **Billboard**, 1977-06-18 In its 114th year Billboard remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends **Move Your House** Sandee Payne, 2006-07-01 A Complete Guide to Moving Loaded with tips and techniques to help you during any relocation Use this book throughout your moving process and while you are establishing your new home Chapters include Pre Move Preparations Packing and Unpacking Floor Planning Organizing Decorating Containerizing Shopping Painting Sewing and much much more **That Military House** Sandee Payne, 2006 A complete Guide to Moving in the Military Loaded with tips and techniques to help you during any relocation

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InfoWorld ,1994-04-25 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects **Building Systems** ,2000-07 Building Systems Magazine BSM is an award winning United States based trade magazine read by builders developers and general contractors using or considering using innovative construction technologies Once commonly known as pre fab today s modern building systems employ innovative materials and techniques to create residential or commercial structures in a factory setting in a fraction of the time it takes to site build BSM focuses mainly on log timber frame modular panel and structural insulated panel building technologies Since factory fabrication and site preparation take place simultaneously structures are finished and ready for occupancy in weeks rather than months or years as required by conventional site building schedules *Justice of the Peace and Local Government Review* ,1929 **InfoWorld** ,1984-08-06 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects *Computerworld* ,1990-02-12 For more than 40 years Computerworld has been the leading source of technology news and information for IT influencers worldwide Computerworld s award winning Web site Computerworld.com twice monthly publication focused conference series and custom research form the hub of the world s largest global IT media network

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