

First Last

Media Buyer

Media buyer with over 9 years of experience in digital and traditional media. Excels at developing and executing media plans that achieve objectives while staying within budget. Key achievement: managed the monthly advertising budgets of \$1M for 3 clients by identifying, evaluating, and recommending over 20 new media channels to improve the clients' media mix options.

WORK EXPERIENCE

Resume Worded, New York, NY

Media Buyer

07/2019 – Present

- Managed the monthly advertising budgets of \$1M for 3 clients by identifying, evaluating, and recommending over 20 new media channels to improve the clients' media mix options.
- Succeeded in managing \$2M by buying radio, TV, cable, and print media for 40 manufacturing companies across the country.
- Handled a range of advertising needs including the newspapers, radio, and digital markets for 15 clients by researching, purchasing, and executing campaigns worth over \$7.9M.
- Negotiated rates and purchased advertising spots for 200 current and prospective clients of RW; achieved 90% discounts off published rates, helping to consolidate business relationships with 5 major vendors in the country.

Growthsi, San Francisco, CA

Digital Marketing Specialist

05/2017 – 10/2019

- Improved the formatting, readability, and optimization of Growthsi website pages with SEO-laden keywords, shaving 70% off the bounce rate in just 2 months.
- Overhauled Growthsi Twitter marketing strategy, helping to grow the company's followers from 3K to 85K in just 40 days and increasing engagement by 67%.
- Rejigged the company's email template by adding 7 attractive visuals, short paragraphs, ample white spacing, bullet points, and a Call to Action (CTA), jacking click rates from 15% to 59%.
- Removed over 40 email subject-line words that trigger spam filters, helping to improve open rates by 10% within 24 hours of implementation.

Resume Worded's Exciting Company, New York, NY

Account Executive

08/2012 – 01/2015

- Managed a portfolio of national clients, driving \$900K over 3 months across 15 states.
- Completed 2 consecutive years as the top account executive out of 120 salespeople at RWEC.
- Nurtured 35 strong customer relationships with 10 local businesses within 7 months, accounting for over \$20K in revenue.
- Assisted in successfully controlling a 30-account territory with a special focus on 6 high-value enterprise accounts.

CONTACT

- Montpelier, VT (Open to Remote)
- +1-234-456-789
- email@resumeworded.com
- linkedin.com/in/username
- github.com/resumeworded

SKILLS

Technical Skills:

- Media Planning (Advanced)
- Google Ads (Experienced)
- Facebook Marketing
- Media Strategy
- Audience Targeting

Techniques:

- Advertising Sales
- Social Media Marketing
- Programmatic Media Buying

Tools and Software:

- Adobe InDesign
- Salesforce
- Microsoft Project
- Atlassian JIRA
- Microsoft Excel

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EDUCATION

Resume Worded University

Bachelor of Arts

Marketing

Boston, MA – 05/2017

Awards: Resume Worded Teaching Fellow (only 5 awarded to class), Dean's List 2012 (Top 10%)

OTHER

- Google AdWords Certification
- Inbound Marketing Certification
- Google Analytics Individual Qualification

Resume Template Streaming Top Shows Buy Online

Charles Derber



Resume Template Streaming Top Shows Buy Online:

This book delves into Resume Template Streaming Top Shows Buy Online. Resume Template Streaming Top Shows Buy Online is a crucial topic that needs to be grasped by everyone, from students and scholars to the general public. This book will furnish comprehensive and in-depth insights into Resume Template Streaming Top Shows Buy Online, encompassing both the fundamentals and more intricate discussions.

1. The book is structured into several chapters, namely:
 - Chapter 1: Introduction to Resume Template Streaming Top Shows Buy Online
 - Chapter 2: Essential Elements of Resume Template Streaming Top Shows Buy Online
 - Chapter 3: Resume Template Streaming Top Shows Buy Online in Everyday Life
 - Chapter 4: Resume Template Streaming Top Shows Buy Online in Specific Contexts
 - Chapter 5: Conclusion
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 3. In chapter 2, this book will delve into the foundational concepts of Resume Template Streaming Top Shows Buy Online. This chapter will elucidate the essential principles that must be understood to grasp Resume Template Streaming Top Shows Buy Online in its entirety.
 4. In chapter 3, the author will examine the practical applications of Resume Template Streaming Top Shows Buy Online in daily life. The third chapter will showcase real-world examples of how Resume Template Streaming Top Shows Buy Online can be effectively utilized in everyday scenarios.
 5. In chapter 4, the author will scrutinize the relevance of Resume Template Streaming Top Shows Buy Online in specific contexts. The fourth chapter will explore how Resume Template Streaming Top Shows Buy Online is applied in specialized fields, such as education, business, and technology.
 6. In chapter 5, the author will draw a conclusion about Resume Template Streaming Top Shows Buy Online. This chapter will summarize the key points that have been discussed throughout the book.
- This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Resume Template Streaming Top Shows Buy Online.

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