

DAVID CORNELL

MARKETING SPECIALIST II

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SKILLS

Microsoft
CSS
Adobe Photoshop
Adobe Illustrator
Adobe InDesign
HTML/CSS
Microsoft Word
Marketing

EDUCATION

Diploma in Marketing
Charmington Institute of Marketing
2009-2018
Bachelor's degree in Marketing
Bachelor's degree in Marketing
2019-2020
DECC Head of Marketing
University of Marketing
2020-2021

SUMMARY

I am an experienced marketing professional with a Postgraduate Diploma in Marketing from the City & Guilds Marketing Institute. I have a proven track record in developing and implementing marketing strategies, managing budgets, and analyzing market trends. I am a creative thinker with a strong focus on data-driven decision-making and excellent communication skills. I am confident in my ability to contribute effectively to your organization's marketing goals.

EXPERIENCE

Marketing Manager
ABC Company Ltd. Birmingham

2018-Present

• Developed and implemented a comprehensive marketing strategy for ABC Company Ltd., resulting in a 15% increase in sales over the past year. This involved conducting market research, identifying target audiences, and creating targeted campaigns across various channels.

• Managed the company's social media presence, increasing engagement and follower numbers by 20% through consistent posting and interactive content.

• Collaborated with the sales team to develop and execute joint marketing initiatives, leading to a 10% increase in lead generation.

• Analyzed marketing performance using various tools and metrics, providing regular reports to senior management.

• Led a team of marketing assistants, providing guidance and support to ensure the successful execution of all marketing activities.

• Successfully managed the company's budget, ensuring all marketing activities were completed within the allocated funds.

• Implemented a new CRM system to streamline customer data and improve the sales and marketing process.

• Organized and executed a series of trade shows and exhibitions, resulting in a 25% increase in new client acquisitions.

• Developed and launched a new product line, successfully entering a new market segment.

• Maintained strong relationships with key stakeholders, including suppliers, partners, and industry associations.

• Regularly updated the company's website and digital marketing strategy to reflect the latest trends and technologies.

• Participated in industry conferences and networking events to stay current in the marketing field.

• Provided ongoing training and development for the marketing team to enhance skills and knowledge.

• Successfully managed the company's reputation, addressing any negative feedback or issues promptly.

• Collaborated with the finance department to ensure accurate budgeting and reporting for all marketing activities.

• Implemented a new email marketing campaign, resulting in a 30% increase in email open rates.

• Developed and executed a comprehensive content marketing strategy, leading to a 40% increase in organic search traffic.

• Successfully managed the company's crisis communication plan, ensuring a swift and effective response to any potential issues.

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Mark Lane Express ,1920 **Flying Magazine** ,1973-03 **New York Magazine** ,1979-02-12 New York magazine was born in 1968 after a run as an insert of the New York Herald Tribune and quickly made a place for itself as the trusted resource for readers across the country With award winning writing and photography covering everything from politics and food to theater and fashion the magazine's consistent mission has been to reflect back to its audience the energy and excitement of the city itself while celebrating New York as both a place and an idea **Billboard** ,1986-11-29 In its 114th year Billboard remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends

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