

ALEXANDER SPIKES

Financial Business Analyst: Creating Opportunities For ROI Winning Investments

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📍 Boulder, CO

SUMMARY

CFA Certified Financial Business Analyst with 8+ years of experience in risk assessment, financial modeling, and consultations in assisting clients take crucial business decisions. Highly experienced in seeing different opportunities to reduce costs by an AVG of 35% and make ROI-winning investments. Working in Excel to produce various financial statements and reports to ensure all customer records are 100% accurate.

EXPERIENCE

Financial Business Analyst

Dufour

📅 2019 - Ongoing 📍 Boulder, CO

The Dufour is a business transformation consultancy, specialising in helping businesses get ahead of the curve and gain an extensive competitive advantage.

- Engaged in 40+ projects for upgrading IT business processes with cost savings of \$100K+
- Initiated financial models to help decision-makers take informed decisions and increase profits by an AVG of \$25K / year
- Weekly client consultations to help them access investment opportunities and receive most up-to-date information regarding financial loans, different funding projects, and opportunities

Finance Analyst

Bouchard

📅 2018 - 2019 📍 San Francisco, CA

Bouchard is a leading company on the telecommunications market with more than 4.2 million customers.

- Prepared 2018 Budget with Variance analysis to prior years
- Prepared quarterly reports to analyze current assets and recommend investments, securing over rising annual profit margins
- Assisted merger in advanced electronics space, identifying synergy opportunities of \$40 M

Business Analyst

Keeling Group

📅 2014 - 2018 📍 Boston, MA

Keeling Group is a 30-year-old limited company in the printing and packaging field with over 150 employees.

- Analyzed and implemented 3-Tier Pricing for Channel Partners
- Completed annual business analysis report with recommendations on cutting back CMO's wastes - enhanced profit margins by 25%
- Prepared 20+ strategic client plans to analyze internal processes and improve ROIs by a 12% minimum with business-crucial decisions

MY LIFE PHILOSOPHY

Beware of little expenses, a small leak will sink a great ship.

Benjamin Franklin

SKILLS

Financial Models	KPIs
Business Strategy	Data Analysis
Financial Statements	Excel

EDUCATION

Bachelor of Science in Business Administration (BSBA) in Finance

Nichols College

📅 2010 - 2014 📍 Dudley, MA

STRENGTHS



Financial Models

Created 200+ models from scratch to reflect upon business KPIs, industry trends, competitors, and global markets. Forecasting costs in game-changing decisions to increase profit margins by 65%.



Financial Documents

Assisted various clients in preparing and filing various financial documents - from statements and reports to audit and cash flow statements. 100% accuracy always guaranteed.



Business Strategy

Integrating financial decisions within the overall business strategy and goals to ensure all are aligned in helping clients increase profits by 25% and grow as industry and market leaders within their particular sphere.

TRAINING / COURSES

CFA Certified

Finance and Quantitative Modeling

Accounting and Financial Statements

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