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Skills

- Figma
- Adobe XD
- Sketch
- InVision
- Photoshop

Languages

- English
- French
- Russian

Hobbies

- Photography
- Football
- Cooking

MAX JOHNSON

UX Designer

Profile

Experienced UX Designer specializing in user research, interaction design, and prototyping. Committed to crafting intuitive and visually compelling digital experiences that captivate users. A problem-solver who combines creativity with data-driven insights to drive innovation.

Work Experience

Senior UX Designer

ABC Tech Solutions – New York

Jan 2020 – Dec 2022

- Led UX team for mobile banking app, boosting user engagement by 30% in six months.
- Conducted in-depth user research, reducing e-commerce cart abandonment by 25% through redesign.

UX Designer

XYZ Design Agency – Texas

Jan 2018 – Dec 2019

- Collaborated with diverse clients to align designs with business objectives, achieving a 15% boost in healthcare app user satisfaction.
- Conducted impactful user tests on a financial site, pinpointing pain points and driving a 20% surge in conversion rates.

Education

Master of Science in HCI

New York University – New York

Jan 2016 – Dec 2018

Bachelor of Science in UX Design

University of Washington – Washington

Jan 2011 – Dec 2015

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Mary E. Ghilani



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Meta Ads Demystified: A Proven System to Skyrocket Online Sales ANANT RAM BOSS, 2025-04-26 Imagine you're a digital entrepreneur with a vision, a yoga course that transforms lives, an eBook that inspires action, a coaching program that empowers businesses, or a set of design templates that sparks creativity. You've poured your heart into creating a product that solves real problems, but now comes the hard part: getting it in front of the right people. You know your audience is out there scrolling through Instagram Stories, engaging with Facebook posts, or searching for solutions to their challenges. The question is: how do you reach them, captivate them, and convert them into paying customers without draining your budget or losing sleep over inconsistent results? Welcome to *Meta Ads Demystified: A Proven System to Skyrocket Your Online Sales*, the ultimate guide for digital entrepreneurs ready to harness the power of Meta Ads, the advertising platform that spans Facebook and Instagram, reaching over 3.2 billion monthly active users as of 2025. This isn't just another marketing book; it's a comprehensive, actionable system designed to transform your digital business by turning clicks into consistent, scalable revenue. Whether you're a course creator, coach, author, or creator of digital products, this book equips you with the structure, strategy, and scaling techniques to master Meta Ads and make Facebook and Instagram your growth engine. From building high-converting funnels to nailing precise targeting, optimizing for maximum ROI, and scaling without losing momentum, *Meta Ads Demystified* is your roadmap to cracking the code of Meta Ads and achieving predictable, explosive online sales.

What Is Meta Ads Demystified? *Meta Ads Demystified* is a step-by-step blueprint tailored for digital entrepreneurs who want to leverage Meta Ads to grow their businesses with confidence and consistency. Unlike generic advertising guides, this book focuses on the unique needs of digital products: intangible, high-value offerings like online courses, coaching programs, eBooks, or digital downloads that thrive on niche audiences, compelling storytelling, and scalable funnels. It's built around three core pillars:

- Structure:** A clear, repeatable campaign framework that simplifies Meta Ads complexity, from choosing objectives to designing funnels and creatives.
- Strategy:** Data-driven tactics for targeting high-intent audiences, crafting ads that convert, and optimizing funnels to maximize engagement and sales.
- Scaling:** Proven methods to automate optimization, expand reach, and sustain growth, turning Meta Ads into a predictable revenue machine.

This system is grounded in real-world applications with examples and case studies showcasing digital entrepreneurs like a yoga coach generating 100 leads at \$1.50 each, or an eBook author achieving a 5x ROAS, bringing strategies to life. Whether you're a beginner launching your first 100-month campaign or an advanced marketer scaling to 10,000 months, *Meta Ads Demystified* adapts to your goals, budget, and niche, from wellness to education to creative services.

Why Meta Ads for Digital Entrepreneurs? Meta Ads is a game-changer for digital products, offering unparalleled opportunities to connect with your ideal audience. With 3.2 billion users across Facebook and Instagram, it's a goldmine for reaching yoga enthusiasts, aspiring writers, small business owners, or creative professionals. Here's why Meta Ads is a must-have tool for digital entrepreneurs:

- Laser-Focused Targeting:** Meta's AI-driven targeting lets you pinpoint

your audience using Lookalike Audiences based on your best customers interest targeting e g Mindfulness for a yoga course or retargeting e g website visitors who didn t buy This ensures your ads reach people ready to engage Dynamic Creative Formats From 15 second Instagram Reels to Facebook Carousel ads Meta s visual formats let you showcase your product s value whether it s a yoga pose video a coaching testimonial or an eBook preview in ways that captivate and convert Scalable Funnels Build multi stage funnels awareness lead generation sales to guide prospects from a free lead magnet e g 5 Yoga Tips PDF to a high value purchase e g 297 course maximizing conversions and AOV Average Order Value Cost Effective Entry Start with as little as 5 20 day making Meta Ads accessible for bootstrapped entrepreneurs with the ability to scale as you hit KPIs like 1 5% CTR or 4x ROAS Real Time Optimization Meta s analytics and AI tools e g Advantage Placements Dynamic Creative provide instant feedback on metrics like CTR CPL Cost Per Lead CPA Cost Per Action and ROAS letting you optimize on the fly Example A coaching program targets a 1% Lookalike Audience with a Facebook ad offering a Free Productivity Guide The campaign generates 200 leads at 1 80 CPL with a 5 email sequence converting 10% to a 199 program yielding a 4x ROAS This precision and scalability make Meta Ads ideal for digital products The Challenges You ll Face and How This Book Solves Them Meta Ads potential comes with challenges that can frustrate even seasoned marketers Without a clear system you risk wasting time money and momentum Common pitfalls include Complexity Overload Meta Ads Manager s myriad options objectives audiences placements bidding strategies can overwhelm beginners and pros alike Meta Ads Demystified simplifies this with a structured blueprint Chapter 35 that guides you through every decision Wasted Budget Poor targeting weak creatives or high ad fatigue Frequency 3 can spike CPM 15 or CPA 20 draining budgets The book teaches data driven strategies Chapter 5 Chapter 10 to optimize for low CPL 1 3 and high ROAS 3x Ad Fatigue Overexposed ads lose impact tanking CTR and raising costs Chapter 31 You ll learn to refresh creatives and rotate audiences to keep engagement high Policy Rejections Ads violating Meta s rules e g excessive text misleading claims get rejected halting campaigns Chapter 34 The system provides compliance tips and appeal processes to keep ads live Inconsistent Results Sporadic wins without a repeatable process stall growth The book delivers a scalable system Chapter 35 with automated rules and Advantage tools for predictable revenue Scaling Struggles Increasing budgets or audiences can disrupt performance You ll master gradual scaling 20 50% weekly to maintain ROAS Chapter 16 Example A beginner course creator faces rejected ads and a 0 7% CTR Using Meta Ads Demystified they revise creatives to comply with policies target a 3% Lookalike Audience and refresh ads biweekly boosting CTR to 1 8% and generating 50 leads at 2 CPL What You ll Learn in Meta Ads Demystified Meta Ads Demystified is a comprehensive system organized around three pillars Structure Strategy and Scaling each packed with actionable insights to master Meta Ads Structure Building a Campaign Foundation Create a repeatable blueprint with clear objectives e g Lead Generation Conversions multi stage funnels awareness leads sales and budget allocations Chapter 7 Chapter 20 Develop a creative library of videos Carousels and images with compelling copy e g

Join 5 000 Students and a testing cadence to ensure consistency Chapter 10 Chapter 21 Example A yoga coach builds a funnel offering a free Stress Relief Planner retargeting leads with a 29 mini course and selling a 97 course with a 500 month budget split 50% top funnel 30% middle 20% bottom Strategy Driving Engagement and Conversions Master precision targeting with Lookalike Audiences interest targeting and retargeting to reach high intent buyers Chapter 5 Chapter 30 Craft compelling creatives using 10 20 second Reels social proof and urgency to boost CTR 1 5% Chapter 29 Optimize funnels with lead magnets email nurturing 5 7 email sequences and upsells to maximize AOV Chapter 27 Use bidding strategies like Lowest Cost and Cost Cap to control costs and scale efficiently Chapter 25 Example An eBook author targets Writing interests with a Carousel ad generating 150 leads at 1 50 CPL and converting 8% to a 49 eBook via email achieving a 4x ROAS Scaling Automating and Growing for Long Term Success Automate optimization with rules e g Pause if CTR 1 5% and CPL

Master Meta Ads and Skyrocket Your Online Sales ANANT RAM BOSS, 2025-10-13 Are you a digital entrepreneur a course creator coach author or template designer with a world class product but struggling to get it in front of the right buyers Do you feel like you're losing sleep and draining your budget on inconsistent complicated Meta Ads results Welcome to Meta Ads Demystified A Proven System to Skyrocket Your Online Sales This isn't just another generic marketing book it is the comprehensive actionable system designed specifically to transform your high value intangible digital products from 27 eBooks to 1 997 coaching programs into consistent scalable revenue You know your audience is among the 3 2 billion active users on Facebook and Instagram Now it's time to stop scrolling past them and start converting them into paying customers with a system built on three core repeatable pillars Structure Strategy and Scaling Crush the Competition with a Proven 3 Pillar System Meta Ads Demystified cuts through the complexity of Meta Ads Manager providing a step by step blueprint tailored to the unique needs of digital entrepreneurs who thrive on niche audiences and compelling storytelling

- 1 Structure Build Your Bulletproof Campaign Foundation Blueprint Clarity Get a clear repeatable campaign framework simplifying the complexity from choosing objectives Lead Generation Conversions to designing multi stage funnels that flawlessly guide prospects from awareness to a high value sale Creative Library Learn to develop a high converting content library of videos Carousels and images with compelling copy like social proof and a testing cadence that ensures your message never loses impact
- 2 Strategy Drive Laser Focused Conversions Precision Targeting Mastery Master Meta's AI to pinpoint high intent buyers using Lookalike Audiences based on your best customers interest targeting e g Mindfulness for a yoga course and retargeting ensuring every pound spent counts Funnel Optimization Discover how to optimize funnels with irresistible lead magnets effective 5 7 email sequences and upsells to drastically maximize Average Order Value AOV and achieve 4x ROAS Return on Ad Spend or higher Cost Control Use smart bidding strategies like Lowest Cost and Cost Cap to control your costs and scale efficiently even if you're starting with just a 100 month budget
- 3 Scaling Automate and Achieve Predictable Revenue Smart Automation Learn to automate optimization with rules e g Pause ad if Cost Per Lead 3 and Meta's Advantage

tools to save time and boost performance while you sleep Sustained Growth Master the art of gradual scaling 20 50% weekly while maintaining high conversion rates turning your Meta Ads efforts into a predictable reliable revenue machine Solve the Biggest Meta Ads Headaches Tired of Wasted Budget Complexity Overload and Ad Fatigue This book delivers the solutions with real world case studies like a yoga coach generating 100 leads at 1 50 each showing you exactly how to Troubleshoot low CTR high CPM and ad rejections Keep engagement high by rotating creatives and audiences Stop losing money and start hitting KPIs like a 1 5% CTR and a 4x ROAS Whether you re a beginner launching your first campaign or a seasoned pro scaling to five figures per month Meta Ads Demystified gives you the competitive edge to capture attention convert leads and achieve exponential online sales growth Your journey to Meta Ads mastery begins here **Adweek's Marketing Week**

,1992 Real-resumes for Sales Anne McKinney,2000 One in a series this title uses actual resumes and cover letters in order to show sales professionals how to get in the door maximize salary close the sale and prospect for new career opportunities **Adweek** ,1997 Vols for 1981 include four special directory issues What Do Employers Want? Priscilla K. Shontz,Richard A. Murray,2012-06-05 A candid comprehensive and insightful explanation of what library school students need to do in order to maximize their chances of getting a professional position immediately after graduation While library schools provide graduates with a solid understanding of library science concepts many diploma holders have no clear plan for finding a desirable job with their knowledge The information in What Do Employers Want A Guide for Library Science Students will be extremely valuable for students currently in Masters of Library Science program as well as recent recipients of MLS degrees regardless of what kind of work environment they wish to work in The book guides readers through the process of planning a job search step by step Divided into two major sections the student experience and the job search the authors provide critical advice derived from their combined 30 years of real world in the field experience Specific topics include choosing classes gaining practical experience while in school establishing a professional image gaining skills that make applicants more marketable writing effective resumes and cover letters interviewing and negotiating a job offer

Printers' Ink; the ... Magazine of Advertising, Management and Sales ,1897 **Mediaweek** ,1994 Computerworld ,1988-08-08 For more than 40 years Computerworld has been the leading source of technology news and information for IT influencers worldwide Computerworld s award winning Web site Computerworld com twice monthly publication focused conference series and custom research form the hub of the world s largest global IT media network **Billboard** ,1972-09-16 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends Network World ,1990-02-05 For more than 20 years Network World has been the premier provider of information intelligence and insight for network and IT executives responsible for the digital nervous systems of large organizations Readers are responsible for designing

implementing and managing the voice data and video systems their companies use to support everything from business critical applications to employee collaboration and electronic commerce **Occupational Outlook Handbook** ,2010

Describes 250 occupations which cover approximately 107 million jobs *STEP-BY-STEP RESUMES For All Human Resources Entry-Level to Executive Positions* Evelyn U Salvador, NCRW, JCTC,2020-05-15 Book Delisted *Occupational Outlook Handbook* United States. Bureau of Labor Statistics,2014 Reflects the latest employment projections P 4 of cover

Wizard of Work Richard Gaither,2012-12-19 Nearly a million job hunters have used premier trainer Dick Gaither s self directed job search material which is available in book form for the first time Dick s simple straightforward approach combined with his series of proven power packed exercises and text will put the job seeker on the right track from the very first page Geared especially to entry level or skilled labor sorts this is a workbook a sourcebook an idea book and a practical guide based on a gifted trainer s fifteen years of experience helping thousands of people in every walk of life to find the kind of job they want and to find it quickly *Billboard* ,1972-07-01 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends **Billboard** ,1972-02-12 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends

Everyday Letters for Busy People Debra Hart May,Regina McAloney,2004-01-01 This reference contains hundreds of tips techniques and samples that will help readers create the perfect letter or e mail no matter what the occasion or circumstance or how little time they have Second Chance Mary E. Ghilani,2010-04-09 A certified career counselor provides practical tips and strategies to help midlife career changers identify the best career change options update their resumes interview with confidence and successfully find jobs As the definition of work and retirement continues to evolve those at midlife have more opportunity than ever to design the jobs they have always wanted Second Chance How Career Changers Can Find a Great Job shows how it s done Starting with an overview of midlife retirement trends and the benefits of older employees the book details both the issues involved in making a career change and the career options available to career changers Expert career counselor Mary E Ghilani helps readers analyze why they want to change their career develop a change plan and explore the best career options for their particular circumstances Readers will discover how to find a new job using the latest technology how to effectively market oneself to potential employers how to upgrade a resume and how to improve interviewing skills Self reflective exercises tips on finding a job in a tight economy and helpful career educational and employment resources round out this comprehensive guide *The Marine Corps Gazette* ,1976

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