

DENVER DAHL

Account Manager

📞 +1 555 555 5555

📍 San Francisco, CA

✉️ denver.dahl@example.com

🌐 [LinkedIn.com/denver-dahl](#)

EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koepp Inc

📅 2014 - 2016 📍 San Francisco, CA

Koepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Fixed+mobile services in Spain in 2012.
- Achieved 126% Revenue Attainment in H2 (Jan-Jun 2013).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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Marco Cascella



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web feb 26 2019 it ll give you more control over your time your energy and perhaps most importantly your work as the name implies timeboxing is a strategy that requires you to keep a close eye on the time use toggl to easily track your timeboxes and your progress with just the push of a button

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web what is sprint planning timebox a timebox is a fixed period of time when a person or a team works towards an agreed goal agile project management uses timeboxing to keep work moving fast and on schedule it is also a critical component of scrum

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web to use this time management tool you allocate a certain number of hours or days called a timebox to each activity you then use this time and only this time to complete the task timeboxing is a simple and effective way to manage your own and your team members daily workload

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web 198 383 m 650 1 257 ft avg 350 m or 1 150 ft 1 french land register data which excludes lakes ponds glaciers 1 km 2 0 386 sq mi or 247 acres and river estuaries le brethon french pronunciation læ brəto occitan lo breton is a commune in the allier department in central france

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web auguste le breton born auguste monfort 18 february 1913 31 may 1999 was a french novelist who wrote primarily about the criminal underworld his novels were adapted into several notable films of the 1950s such as rififi razzia sur la chnouf le rouge est mis and le clan des siciliens he wrote the dialogue for the noir film bob le flambeur

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